

Curriculum Associates®

Prepared For:

Tara Vikjord
Mountain View-Whisman Sch Dist
750A San Pierre Way,
Mountain View, CA 94043

1/6/2020

Dear Tara Vikjord,

Thank you for requesting a price quote from Curriculum Associates. The chart below provides a summary of the products and/or services included. If you have any questions or would like any changes, please contact us.

Quote ID: 199515.2 Valid through: 12/31/2020

Product	List Price	Net Price
i-Ready	\$221,960.00	\$195,187.00
Toolbox	\$17,000.00	\$14,450.00
	List Total:	\$238,960.00
	Savings:	\$29,323.00
	Shipping/Tax/Other:	\$0.00
	Total:	\$209,637.00

Thank you again for your interest in Curriculum Associates.

Sincerely

Angela Barth

abarth@cainc.com

Please submit this quote with your purchase order

Curriculum Associates®

Quote ID: 199515.2 Date: 1/6/2020 Valid through: 12/31/2020

Prepared For:

Tara Vikjord
 Mountain View-Whisman Sch Dist
 750A San Pierre Way,
 Mountain View, CA 94043
 tvikjord@mvwsd.org
 (650) 526-3500

Your Representative:

Angela Barth
 abarth@cainc.com

Benjamin Bubb Elem School 525 Hans Ave, Mountain View, CA 94040

Total Building Enrollment: 575

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$20,600.00	\$19,570.00	\$19,570.00
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
Subtotal:						\$19,570.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$19,570.00

Crittenden Middle School 1701 Rock St, Mountain View, CA 94043

Total Building Enrollment: 707

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$20,600.00	\$19,570.00	\$19,570.00
Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students (1 Year)	Multiple	28426.0	1	\$7,600.00	\$6,460.00	\$6,460.00
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
Subtotal:						\$26,030.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$26,030.00

Edith Landels Elem School 115 W Dana St, Mountain View, CA 94041

Total Building Enrollment: 491

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$17,490.00	\$16,615.50	\$16,615.50
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
Subtotal:						\$16,615.50

Shipping:	\$0.00
Tax:	\$0.00
School Subtotal:	\$16,615.50

Frank L Huff Elementary School 253 Martens Ave, Mountain View, CA 94040

Total Building Enrollment: 610

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$20,600.00	\$19,570.00	\$19,570.00
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
Subtotal:						\$19,570.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$19,570.00

Gabriela Mistral Elem Sch 505 Escuela Ave, Mountain View, CA 94040

Total Building Enrollment: 373

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$17,490.00	\$16,615.50	\$16,615.50
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
Subtotal:						\$16,615.50
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$16,615.50

Graham Middle School 1175 Castro St, Mountain View, CA 94040

Total Building Enrollment: 865

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 801-1200 Students 1 Year	Multiple	15005.0	1	\$26,400.00	\$25,080.00	\$25,080.00
Teacher Toolbox Access Math and Reading + Writing Per Site 801-1200 students (1 Year)	Multiple	28427.0	1	\$9,400.00	\$7,990.00	\$7,990.00
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
Subtotal:						\$33,070.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$33,070.00

Jose Antonio Vargas ES 220 N Whisman Rd, Mountain View, CA 94043

Total Building Enrollment: 450

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
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i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$17,490.00	\$16,615.50	\$16,615.50
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
					Subtotal:	\$16,615.50
					Shipping:	\$0.00
					Tax:	\$0.00
					School Subtotal:	\$16,615.50

Mariano Castro Elem School 500 Toft St, Mountain View, CA 94041

Total Building Enrollment: 268

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 201-350 Students 1 Year	Multiple	15002.0	1	\$12,320.00	\$11,704.00	\$11,704.00
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
					Subtotal:	\$11,704.00
					Shipping:	\$0.00
					Tax:	\$0.00
					School Subtotal:	\$11,704.00

Monta Loma Elementary School 460 Thompson Ave, Mountain View, CA 94043

Total Building Enrollment: 425

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$17,490.00	\$16,615.50	\$16,615.50
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
					Subtotal:	\$16,615.50
					Shipping:	\$0.00
					Tax:	\$0.00
					School Subtotal:	\$16,615.50

Stevenson ES 750b San Pierre Way, Mountain View, CA 94043

Total Building Enrollment: 427

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$17,490.00	\$16,615.50	\$16,615.50
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
					Subtotal:	\$16,615.50
					Shipping:	\$0.00
					Tax:	\$0.00
					School Subtotal:	\$16,615.50

Theuerkauf Elementary School 1626 San Luis Ave, Mountain View, CA 94043

Total Building Enrollment: 369

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$17,490.00	\$16,615.50	\$16,615.50
i-Ready Implementation Support Services - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
Subtotal:						\$16,615.50
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$16,615.50

Total

List Total:	\$238,960.00
Savings:	\$29,323.00
Merchandise Total:	\$209,637.00
Voucher/Credit:	\$0.00
Estimated Tax:	\$0.00
Estimated Shipping:	\$0.00
Total:	\$209,637.00

Special Notes

5% discount applied to i-Ready based on scope of quote. 15% Blended Learning Discount applied to Toolbox contingent upon purchase of i-Ready.

F.O.B.: N. Billerica, MA 01862

Shipping: Shipping based on MDSE total

Terms: Net 30 days, pending credit approval

Fed. ID: #26-3954988

Please submit this quote with your purchase order

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Curriculum Associates®

Placing an Order

Please attach quote to all signed purchase orders.

- 1) **Email:** orders@cainc.com
- 2) **Fax:** 1-800-366-1158
- 3) **Mail:**
ATTN: CUSTOMER SERVICE DEPT.
Curriculum Associates, LLC
153 Rangeway Rd
North Billerica, MA 01862-2013

Please visit CurriculumAssociates.com for more information about placing orders or contact CA's Customer Service department (1-800-225-0248) and reference quote number for questions.

Shipping Policy

Unless otherwise noted, shipping costs are calculated as follows:

Order Amount	Freight Amount
\$74.99 or less	Max charge of \$12.75
\$75.00 to \$999.99	12% of order
\$1,000.00 to \$4,999.99	10% of order
\$5,000.00 to \$99,999.99	8% of order
\$100,000.00 and more	6% of order

Please contact local CA Representative or customer service (1-800-225-0248) for expedited shipping rates. The weight limit for an expedited order is 500 lbs.

Unless otherwise expressly indicated, the shipping terms for all deliveries is FOB CA's Shipping Point (whether to a CA or third party facility). Risk of loss and title is passed to purchaser upon transfer of the goods to carrier, standard shipping charges (listed above) are added to the invoice or included in the unit price unless otherwise specified.

Payment Terms

Payment terms are as follows:

- With credit approval: Net 30 days
- Without credit approval: Payment in full at time of order
- Accounts must be current before subsequent shipments are made

i-Ready®

Customer's use of i-Ready® shall be subject to the i-Ready Terms and Conditions of Use, which can be found at i-ready.com/support.

Return Policy

Except for materials sold on a non-refundable basis, purchaser may return, at purchaser risk and expense, purchased materials with pre-approval from CA's Customer Service. Please examine your order upon receipt. Before returning material, call CA's Customer Service department (1-800-225-0248) for return authorization. When returning material, please include your return authorization number and the return form found on the CA website. i-Ready® and BRIGANCE® Online Management Systems may be returned for a pro-rated refund for the remaining time left on the contract. We do not accept returns on unused i-Ready licenses®, individually sold Teacher Toolbox access packs, materials that have been used and/or are not in "saleable condition," and individual components of kits including but not limited to BRIGANCE® Kits. For more information about the return policy, please visit CurriculumAssociates.com/support/shipping-and-returns.