

Total Scoring Value Points RFP	Provider 1	Provider 2	Provider 3
Total Panel RFP Scoring	The Danielson Co.	Gold Star Foods	Sysco
Ben	59.5	47	50
Tim	59.5	62	65
Debbie	59.5	45.5	50
SOPHIA	59.5	47	50
DALTON	59.5	47	50
average	59.5	49.7	53

PROVIDER NAME
<a href="#">The Danielson Co.</a>
<a href="#">Gold Star Foods</a>
<a href="#">Sysco</a>



Criteria	Max Points	Provider 1	Provider 2	Provider 3
		The Datasystem Co.	Good 2nd Foods	Spacie
<b>Value Category 1 (Price)</b>	<b>20</b>	15	12	20
Value Category 2 (Delivery Specifications)	15	15	15	15
Value Category 3 (Minimum Delivery Amount)	10	0	10	5
Value Category 4 (Technology and Reports)	5	3.5	3.5	5
Value Category 5 (Service Reliability and Past Performance)	15	15	0	0
Value Category 6 (Contracting with Minority-Owned Businesses)	5	5	0	0
Value Category 7 (Safety Records and Controls)	5	5	5	5
<b>TOTAL</b>	<b>75</b>	<b>59.5</b>	<b>45.5</b>	<b>50</b>
<b>Directions: Only fill in YELLOW boxes</b>				
<b>Value Category 1 (Price)</b>	<b>Max Points:20</b>			
10% of Max Points: Lowest priced proposal. 80% of Max Points: Second lowest priced proposal. 10% of Max Points: Third lowest priced proposal. Points Based on: Itemized Bid List	COMMENTS			
	SCORE	15	12	20
<b>Value Category 2 (Delivery Specifications)</b>	<b>Max Points:15</b>			
100% of Max Points: Ability to deliver within the District's designated timeliness & positive	COMMENTS			
	SCORE	15	15	15
<b>Value Category 3 (Minimum Delivery Amount)</b>	<b>Max Points:10</b>			
100% of Max Points: Lowest minimum delivery amount. 50% of Max Points: Second lowest minimum delivery amount. 0 Points: Not the lowest minimum delivery amount. Points Based on: - Responses to Questions Labeled "Minimum Delivery Amount." - in Vendor Questionnaire	COMMENTS	\$1000 min.	10	20 cases or \$500 min. purchase
	SCORE	0	10	5
<b>Value Category 4 (Technology and Reports)</b>	<b>Max Points:5</b>			
100% of Max Points: Availability of online ordering with online system or email order confirmation. Ability to provide velocity reports, monthly statements and weekly price lists. 70% of Max Points: Availability of placing email orders with email order confirmation. Ability to provide velocity reports, monthly statements and weekly price lists. 30% of Max Points: Ability to provide orders or email ordering and weekly price lists. (Unable to provide velocity reports and/or monthly statements.) 0 Points: Unable to provide email or online ordering. Points Based on: Responses to Questions Labeled "Ordering Systems and Reports." - in Vendor Questionnaire	COMMENTS	Can order online, phone call, monthly statements	no weekly price updates	Can supply all methods of ordering
	SCORE	3.5	3.5	5
<b>Value Category 5 (Service Reliability and Past Performance)</b>	<b>Max Points:15</b>			
100% of Max Points: Proven ability to provide excellent service as demonstrated by references & vendor questionnaires that show: - Prompt responses and satisfactory resolution to requests for information and complaints & issues. - Courteous and responsiveness to all district personnel at all times. - Ready access to decision-making executives and assigned point of contact. - Ability to meet sourcing goals. - Fully staffed delivery driver support. - Timely deliveries based on requirements in RFP. - Timely communication of menu substitutions in advance of deliveries. 0 Points: References and/or vendor questionnaires demonstrate poor performance or inability to meet criteria described above. Points Based on: - Reference forms. - Responses to Questions Labeled "Service Reliability and Past Performance." - in Vendor Questionnaire	COMMENTS			
	SCORE	15	0	0
<b>Value Category 6 (Contracting with Minority-Owned Businesses)</b>	<b>Max Points:5</b>			
100% of Max Points: Majority business ownership by individuals who identify as women or SPOC (Black, Indigenous and Peoples of Color). 0% of Max Points: Majority business ownership not by individuals who identify as women or SPOC. Points Based on: Responses to Questions Labeled "Contracting Minority Owned Businesses" in Vendor Questionnaire.	COMMENTS	Female, family owned		
	SCORE	5	0	0
<b>Value Category 7 (Safety Records and Controls)</b>	<b>Max Points:5</b>			
100% of Max Points: Bidder can provide evidence, in the form of a written Food Safety & Security Program OR HACCP Plan, that it has a minimum of appropriate safety controls in place and follows the best food-safety practices in that: - Bidder's staff are properly and regularly trained in current safety procedures. - Bidder's facilities are regularly inspected by accredited agencies and proposer's facilities are regularly assessed in Risk Inspections. - The proposer promptly and appropriately addresses safety issues raised by food-safety inspections or otherwise. If needed, Bidder's record-keeping program is such that the proposer would be able to promptly trace any products to its original supplier and source of origin. Bidder can provide evidence that it has a Product Recall Procedures and Pest Control Policy in place. 0 Points: Unable to meet or provide above specified criteria. Points Based on: - HACCP Plan or Food Security and Safety Program - Reference forms - Responses to Questions Labeled "Safety Records and Controls." - in Vendor Questionnaire	COMMENTS	HACCP Plan, Inspection reports, recall plan, ServSafe certified	HACCP Plan	HACCP Plan
	SCORE	5	5	5

Ben	Max Points	Provider 1	Provider 2	Provider 3
		The Danielson Co.	Gold Star Foods	Sysco
Value Category 1 (Price)	20	16	12	20
Value Category 2 (Delivery Specifications)	15	15	15	15
Value Category 3 (Minimum Delivery Amount)	10	0	10	5
Value Category 4 (Technology and Reports)	5	3.5	5	5
Value Category 5 (Service Reliability and Past Performance)	15	15	0	0
Value Category 6 (Contracting with Minority-Owned Businesses)	5	5	0	0
Value Category 7 (Safety Records and Controls)	5	5	5	5
<b>TOTAL</b>	<b>75</b>	<b>59.5</b>	<b>47</b>	<b>50</b>
<b>Directions: Only fill in YELLOW boxes</b>				
Value Category 1 (Price)	Max Points=20			
100% of Max Points: Lowest-priced proposal. 80% of Max Points: Second lowest-priced proposal. 60% of Max Points: Third lowest-priced proposal.	COMMENTS	Reviewing Scores	Reviewing Scores	Reviewing Scores
Points Based on: Itemized Bid List				
	SCORE	16	12	20
Value Category 2 (Delivery Specifications)	Max Points=15			
100% of Max Points: Ability to deliver within the District's designated time/days & positive references of timely & accurate delivery. 75% of Max Points: Ability to deliver within District's designated time but on alternate delivery days & positive references of timely & accurate delivery 0 Points: Unable to meet District's designated delivery time & days and/or negative references of frequent untimely and/or inaccurate deliveries even if delivery time & days can be met.	COMMENTS			
Points Based on: - Reference forms - Responses to Questions Labeled "Delivery Specifications - " in Vendor Questionnaire				
	SCORE	15	15	15
Value Category 3 (Minimum Delivery Amount)	Max Points=10			
100% of Max Points: Lowest minimum delivery amount. 50% of Max Points: Second lowest minimum delivery amount. 0 Points: Not the lowest minimum delivery amount.	COMMENTS	\$1,000	\$0	\$850 and 20 cases
Points Based on: - Responses to Questions Labeled "Minimum Delivery Amount - " in Vendor Questionnaire				
	SCORE	0	10	5
Value Category 4 (Technology and Reports)	Max Points=5			
100% of Max Points: Availability of online ordering with online system or email order confirmation. Ability to provide velocity reports, monthly statements and weekly price lists. 70% of Max Points: Availability of placing e-mail orders with email order confirmation. Ability to provide velocity reports, monthly statements and weekly price lists. 30% of Max Points: Ability to provide online or e-mail ordering and weekly price lists. Unable to provide velocity reports and/or monthly statements. 0 Points: Unable to provide e-mail or online ordering.	COMMENTS	Gave 70%. Online and Email ordering plus monthly statements.	no weekly price list. able to provide everything else.	
Points Based on: Responses to Questions Labeled "Ordering Systems and Reports - " in Vendor Questionnaire				
	SCORE	3.5	5	5
Value Category 5 (Service Reliability and Past Performance)	Max Points=15			
100% of Max Points: Proven ability to provide excellent service as demonstrated by references & vendor questionnaire that show: Prompt responses and satisfactory resolution to requests for information and complaints & issues Courtesy and responsiveness to all district personnel at all times Ready access to decision-making executives and assigned point of contact. Ability to meet sourcing goals Fully staffed delivery driver support. Timely deliveries based on requirements in RFP. Timely communication of menu substitutions in advance of deliveries. 0 Points: References and/or vendor questionnaire demonstrate poor performance or inability to meet criteria described above.	COMMENTS	Will not make substitutions without customer auth.	Debbie has had bad experiences in the past	Not especially good experiences
Points Based on: - Reference forms - Responses to Questions Labeled "Service Reliability and Past Performance - " in Vendor Questionnaire				
	SCORE	15	0	0
Value Category 6 (Contracting with Minority-Owned Businesses)	Max Points=5			
100% of Max Points: Majority business ownership by individuals who identify as women or BIPOC (Black, Indigenous and People of Color). 0% of Max Points: Majority business ownership not by individuals who identify as women or BIPOC.	COMMENTS			
Points Based on: Responses to Questions Labeled "Contracting Minority Owned Businesses" in Vendor Questionnaire				
	SCORE	5	0	0
Value Category 7 (Safety Records and Controls)	Max Points=5			
100% of Max Points: Bidder can provide evidence, in the form of a written Food Safety & Security Program OR HACCP Plan, that it has a minimum of appropriate safety controls in place and follows the best food-safety practices in that: Bidder's staff are properly and regularly trained in current safety procedures, Bidder's facilities are regularly inspected by accredited agencies and proposer's facilities are favorably assessed in those inspections. The proposer promptly and appropriately addresses safety issues raised by food-safety inspections or otherwise. If needed, Bidder's record-keeping program is such that the proposer would be able to promptly trace any product to its original supplier and source of origin. Bidder can provide evidence that it has a Product Recall Procedures and Pest Control Policy in place. 0 Points: Unable to meet or provide above specified criteria.	COMMENTS			
Points Based on: - HACCP Plan or Food Security and Safety Program - Reference forms - Responses to Questions Labeled "Safety Records and Controls - " in Vendor Questionnaire				
	SCORE	5	5	5

<b>Total Scoring Value Points RFP</b>	<b>Provider 1</b>	<b>Provider 2</b>	<b>Provider 3</b>
<b>Total Panel RFP Scoring</b>	<b><u>The Danielson Co.</u></b>	<b><u>Gold Star Foods</u></b>	<b><u>Sysco</u></b>
Ben	59.5	47	50
Tim	59.5	62	65
Debbie	59.5	45.5	50
<b>TOTAL</b>	<b>178.5</b>	<b>154.5</b>	<b>165</b>
<b>Individual Panel RFP Scoring</b>			
<b><u>The Danielson Co.</u></b>	<b>Ben</b>	<b>Tim</b>	<b>Debbie</b>
Value Category 1 (Price)	16	16	16
Value Category 2 (Delivery Specifications)	15	15	15
Value Category 3 (Minimum Delivery Amount)	0	0	0
Value Category 4 (Technology and Reports)	3.5	3.5	3.5
Value Category 5 (Service Reliability and Past Performance)	15	15	15
Value Category 6 (Contracting with Minority- Owned Business)	5	5	5
Value Category 7 (Safety Records and Controls)	5	5	5
<b>TOTAL</b>	<b>59.5</b>	<b>59.5</b>	<b>59.5</b>
<b><u>Gold Star Foods</u></b>	<b>Ben</b>	<b>Tim</b>	<b>Debbie</b>
Value Category 1 (Price)	12	12	12
Value Category 2 (Delivery Specifications)	15	15	15
Value Category 3 (Minimum Delivery Amount)	10	10	10
Value Category 4 (Technology and Reports)	5	5	3.5
Value Category 5 (Service Reliability and Past Performance)	0	15	0
Value Category 6 (Contracting with Minority- Owned Business)	0	0	0
Value Category 7 (Safety Records and Controls)	5	5	5
<b>TOTAL</b>	<b>47</b>	<b>62</b>	<b>45.5</b>
<b><u>Sysco</u></b>	<b>Ben</b>	<b>Tim</b>	<b>Debbie</b>
Value Category 1 (Price)	20	20	20
Value Category 2 (Delivery Specifications)	15	15	15
Value Category 3 (Minimum Delivery Amount)	5	5	5
Value Category 4 (Technology and Reports)	5	5	5
Value Category 5 (Service Reliability and Past Performance)	0	15	0
Value Category 6 (Contracting with Minority- Owned Business)	0	0	0
Value Category 7 (Safety Records and Controls)	5	5	5
<b>TOTAL</b>	<b>50</b>	<b>65</b>	<b>50</b>

		Provider 1	Provider 2	Provider 3
Tim	Max Points	The Danielson Co.	Gold Star Foods	Sysco
Value Category 1 (Price)	20	16	12	20
Value Category 2 (Delivery Specifications)	15	15	15	15
Value Category 3 (Minimum Delivery Amount)	10	0	10	5
Value Category 4 (Technology and Reports)	5	3.5	5	5
Value Category 5 (Service Reliability and Past Performance)	15	15	15	15
Value Category 6 (Contracting with Minority-Owned Businesses)	5	5	0	0
Value Category 7 (Safety Records and Controls)	5	5	5	5
<b>TOTAL</b>	<b>75</b>	<b>59.5</b>	<b>62</b>	<b>65</b>
<b>Directions: Only fill in YELLOW boxes</b>				
Value Category 1 (Price)	Max Points=20			
100% of Max Points: Lowest priced proposal. 80% of Max Points: Second lowest priced proposal. 60% of Max Points: Third lowest priced proposal.	COMMENTS			
Points Based on: Itemized Bid List	SCORE	16	12	20
Value Category 2 (Delivery Specifications)	Max Points=15			
100% of Max Points: Ability to deliver within the District's designated time/days & positive references of timely & accurate delivery. 75% of Max Points: Ability to deliver within District's designated time but on alternate delivery days & positive references of timely & accurate delivery 0 Points: Unable to meet District's designated delivery time & days and/or negative references of frequent untimely and/or inaccurate deliveries even if delivery time & days can be met.	COMMENTS			
Points Based on: - Reference forms - Responses to Questions Labeled "Delivery Specifications - " in Vendor Questionnaire	SCORE	15	15	15
Value Category 3 (Minimum Delivery Amount)	Max Points=10			
100% of Max Points: Lowest minimum delivery amount. 50% of Max Points: Second lowest minimum delivery amount. 0 Points: Not the lowest minimum delivery amount.	COMMENTS	\$1,000	\$0	\$850 and 20 cases
Points Based on: - Responses to Questions Labeled "Minimum Delivery Amount - " in Vendor Questionnaire	SCORE	0	10	5
Value Category 4 (Technology and Reports)	Max Points=5			
100% of Max Points: Availability of online ordering with online system or email order confirmation. Ability to provide velocity reports, monthly statements and weekly price lists. 75% of Max Points: Availability of placing e-mail orders with email order confirmation. Ability to provide velocity reports, monthly statements and weekly price lists. 50% of Max Points: Ability to provide online or e-mail ordering and weekly price lists. 0 Points: Unable to provide e-mail or online ordering.	COMMENTS	Gave 75%. Online and Email ordering plus monthly statements.	no weekly price list, able to provide everything else.	
Points Based on: - Responses to Questions Labeled "Ordering Systems and Reports - " in Vendor Questionnaire	SCORE	3.5	5	5
Value Category 5 (Service Reliability and Past Performance)	Max Points=15			
100% of Max Points: Proven ability to provide excellent service as demonstrated by references & vendor questionnaire that show: Prompt responses and satisfactory resolution to requests for information and complaints & issues Courtesy and responsiveness to all district personnel at all times Ready access to decision-making executives and assigned point of contact. Ability to meet sourcing goals Fully staffed delivery driver support. Timely deliveries based on requirements in RFP. Timely communication of menu substitutions in advance of deliveries.	COMMENTS	Will not make substitutions without customer auth. My scores are higher here as I did not yet have feedback from MVWSD and was going off of questions only		My scores are higher here as I did not yet have feedback from MVWSD and was going off of questions only
0 Points: References and/or vendor questionnaire demonstrate poor performance or inability to meet criteria described above.	SCORE	15	15	15
Points Based on: - Reference forms - Responses to Questions Labeled "Service Reliability and Past Performance - " in Vendor Questionnaire				
Value Category 6 (Contracting with Minority-Owned Businesses)	Max Points=5			
100% of Max Points: Majority business ownership by individuals who identify as women or BIPOC (Black, Indigenous and People of Color). 0% of Max Points: Majority business ownership not by individuals who identify as women or BIPOC.	COMMENTS			
Points Based on: - Responses to Questions Labeled "Contracting Minority Owned Businesses" in Vendor Questionnaire	SCORE	5	0	0
Value Category 7 (Safety Records and Controls)	Max Points=5			
100% of Max Points: Bidder can provide evidence, in the form of a written Food Safety & Security Program OR HACCP Plan, that it has a minimum of appropriate safety controls in place and follows the best food-safety practices in that: Bidder's staff are properly and regularly trained in current safety procedures, Bidder's facilities are regularly inspected by accredited agencies and proposer's facilities are favorably assessed in those inspections. The proposer promptly and appropriately addresses safety issues raised by food-safety inspections or otherwise. If needed, Bidder's record-keeping program is such that the proposer would be able to promptly trace any product to its original supplier and source of origin. Bidder can provide evidence that it has a Product Recall Procedures and Pest Control Policy in place. 0 Points: Unable to meet or provide above specified criteria.	COMMENTS			
Points Based on: - HACCP Plan or Food Security and Safety Program - Reference forms - Responses to Questions Labeled "Safety Records and Controls - " in Vendor Questionnaire	SCORE	5	5	5

<b>VENDOR</b>	<b>Question</b>
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Evaluation Criteria	Description and Points Awarded	Points Based On	Max. Points	DO NOT PASTE TO ROW 1.															
Evaluation Criteria	Description and Points Awarded	Points Based On	Max. Points																
Price	100% of Max Points: Lowest-priced proposal. 80% of Max Points: Second lowest-priced proposal. 60% of Max Points: Third lowest-priced proposal.	Itemized Bid List	20																
Delivery Specifications	100% of Max Points: Ability to deliver within the District's designated time/days & positive references of timely & accurate delivery. 75% of Max Points: Ability to deliver within District's designated time but on alternate delivery days & positive references of timely & accurate delivery 0 Points: Unable to meet District's designated delivery time & days and/or negative references of frequent untimely and/or inaccurate deliveries even if delivery time & days can be met.	- Reference forms - Responses to Questions Labeled "Delivery Specifications - " in Vendor Questionnaire	15																
Minimum Delivery Amount	100% of Max Points: Lowest minimum delivery amount. 50% of Max Points: Second lowest minimum delivery amount. 0 Points: Not the lowest minimum delivery amount.	- Responses to Questions Labeled "Minimum Delivery Amount - " in Vendor Questionnaire	10																
Technology and Reports	100% of Max Points: Availability of online ordering with online system or email order confirmation. Ability to provide velocity reports, monthly statements and weekly price lists. 70% of Max Points: Availability of placing e-mail orders with email order confirmation. Ability to provide velocity reports, monthly statements and weekly price lists. 30% of Max Points: Ability to provide online or e-mail ordering and weekly price lists. Unable to provide velocity reports and/or monthly statements. 0 Points: Unable to provide e-mail or online ordering.	Responses to Questions Labeled "Ordering Systems and Reports - " in Vendor Questionnaire	5																
Service Reliability and Past Performance	100% of Max Points: Proven ability to provide excellent service as demonstrated by references & vendor questionnaire that show: Prompt responses and satisfactory resolution to requests for information and complaints & issues Courtesy and responsiveness to all district personnel at all times  Ready access to decision-making executives and assigned point of contact.  Ability to meet sourcing goals  Fully staffed delivery driver support.  Timely deliveries based on requirements in RFP.  Timely communication of menu substitutions in advance of deliveries.  0 Points: References and/or vendor questionnaire demonstrate poor performance or inability to meet criteria described above.	- Reference forms - Responses to Questions Labeled "Service Reliability and Past Performance - " in Vendor Questionnaire	15																
Contracting with Minority-Owned Businesses	100% of Max Points: Majority business ownership by individuals who identify as women or BIPOC (Black, Indigenous and People of Color). 0% of Max Points: Majority business ownership not by individuals who identify as women or BIPOC.	Responses to Questions Labeled "Contracting Minority Owned Businesses" in Vendor Questionnaire	5																
Safety Records and Controls	100% of Max Points: Bidder can provide evidence, in the form of a written Food Safety & Security Program OR HACCP Plan, that it has a minimum of appropriate safety controls in place and follows the best food-safety practices in that: Bidder's staff are properly and regularly trained in current safety procedures,  Bidder's facilities are regularly inspected by accredited agencies and proposer's facilities are favorably assessed in those inspections.  The proposer promptly and appropriately addresses safety issues raised by food-safety inspections or otherwise.  If needed, Bidder's record-keeping program is such that the proposer would be able to promptly trace any product to its original supplier and source of origin.  Bidder can provide evidence that it has a Product Recall Procedures and Pest Control Policy in place.  0 Points: Unable to meet or provide above specified criteria.	- HACCP Plan or Food Security and Safety Program - Reference forms - Responses to Questions Labeled "Safety Records and Controls - " in Vendor Questionnaire	5																

PASTE EVALUATION CRITERIA TO MATCH GRAY CELLS. START IN A2. ROW 2 WILL BE COLUMN HEADINGS FROM BID