

PROVIDER NAME	
Pacific Rim	current
Ag Link	current local farms
Arcadios Produce Inc.	
Watsonville Coast Produce	
Sysco	

REQUIRED DOCUMENTS:	Submitted with signatures				
	Pacific Rim	Ag Link	Arcadis Produce Inc.	Watsonville Coast Produce	Syco
Proposal Checklist (this form) - Attachment 1	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Request for Proposal Signature Page - Attachment 2	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Evaluation Criteria - Attachment 3	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Vendor Questionnaire - Attachment 4	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
References with at least 2 References - Attachment 5	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Non Collusion Affidavit - Attachment 6	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Proposer's Statement Regarding Insurance Coverage	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Worker's Compensation Insurance Certification Form - Attachment 8	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Drug Free Workplace Certification - Attachment 9	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Equal Opportunity Employment - Attachment 10	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Fingerprint Clearance/Criminal Background Investigation - Attachment 11	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Certificate of Independent Price Determination - Attachment 12	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Suspension and Debarment Certification - Attachment 14	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Certification Regarding Lobbying - Attachment 15	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Buy American Certification Form - Attachment 16	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Item Contracting Act of 2014 Compliance Affidavit - Attachment 17	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Itemized Proposal List Statement of Pricing	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
China Prohibition Certification (Attachment 19)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
HACCP Plan / Food Security and Safety Program including Pest Control Policy & Rec Affidavits	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

Ben	Max Points	Provider 1	Provider 2	Provider 4	Provider 5
		Pacific Rim	Ag Link	Watsonville Coast Produce	Sysco
Value Category 1 (Price)	20	20	0	12	16
Value Category 2 (Delivery Specifications)	10	10	0	10	10
Value Category 3 (Local Geographic Preference)	10	10	10	10	7
Value Category 4 (Service Reliability and Past Performance)	10	10	10	10	10
Value Category 5 (Food and Nutrition Education)	10	10	10	10	10
Value Category 6 (Vendor Consultation)	10	10	10	10	0
Value Category 7 (Diversified Production)	5	5	5	0	0
Value Category 8 (Contracting with Minority- Owned Businesses)	5	5	0	0	0
Value Category 9 (Multiple Site Delivery)	5	5	5	5	5
TOTAL	85	85	50	67	58

Directions: Only fill in YELLOW boxes

Value Category 1 (Price)	Max Points=20				
100% of Max Points: Lowest-priced bid. 80% of Max Points: Second lowest-priced bid. 60% of Max Points: Third lowest-priced bid.	COMMENTS	Lowest-price by all comparisons	Won on 7 items but only bid on 34	3rd Lowest Pricing	2nd Lowest Pricing
Points Based on: Itemized Proposal List					

SCORE		20	0	12	16
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Value Category 2 (Delivery Specifications)	Max Points=10				
100% of Max Points: Ability to deliver within the District's designated time/days & positive references of timely & accurate delivery. 75% of Max Points: Ability to deliver within District's designated time but on alternate delivery days & positive references of timely & accurate delivery 0 Points: Unable to meet District's designated delivery time & days and/or negative references of frequent untimely and/or inaccurate deliveries even if delivery time & days can be met.	COMMENTS	Can meet all delivery requirements	only one delivery per week to all customers	Meets all	Meets all
Points Based on: - Reference forms - Responses to Questions Labeled "Delivery Specifications - " in Vendor Questionnaire					

SCORE		10	0	10	10
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Value Category 3 (Local Geographic Preference)	Max Points=10				
100% of Max Points: Ability to provide 50% or more California grown products sourced within 100 miles. 90% of Max Points: Ability to provide 50% or more California grown products sourced within 250 miles. 70% of Max Points: Ability to provide 20-49% of products sourced within 250 miles. 30% of Max Points: Ability to provide 1-19% of products sourced within 250 miles. 0 Points: Unable to source any products within 250 miles.	COMMENTS	Questionnaire response	Questionnaire response	excluding bananas	Questionnaire response
Points Based on: Responses to Questions Labeled "Local Geographic Preference - " in Vendor Questionnaire					

SCORE		10	10	10	7
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Value Category 4 (Service Reliability and Past Performance)	Max Points=10				
100% of Max Points: Proven ability to provide excellent service as demonstrated by references & vendor questionnaires that show: - Prompt responses and satisfactory resolution to requests for information and complaints & issues -Courtesy and responsiveness to all district personnel at all times - Ready access to decision-making executives and assigned point of contact. - Ongoing produce market updates and communication regarding produce availability to identify best priced seasonal products. 0 Points: References and/or vendor questionnaire that demonstrate poor performance or inability to meet criteria described above.	COMMENTS				
Points Based on: - Reference forms - Responses to Questions Labeled "Service Reliability and Past Performance - " in Vendor Questionnaire					

SCORE		10	10	10	10
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Value Category 5 (Food and Nutrition Education)	Max Points=10				
Proposer will receive 100% of Max Points for all of the following, 80% of Max Points for four of the following, 60% of Max Points for three of the following, 40% of Max Points for two of the following, 20% of Max Points for one of the following, and 0 points for none of the following: - Provide farm specific promotional materials - Farm Tours for Nutrition Services - Farm Tours for students - Farm visit to school/classroom - Provide nutrition education materials - Provide Training & Technical Assistance to school garden/farm	COMMENTS				
Points Based on: Responses to Questions Labeled "Food and Nutrition Education - " in Vendor Questionnaire					

SCORE		10	10	10	10
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		Provider 1	Provider 2	Provider 4	Provider 5
Ben	Max Points	Pacific Rim	Ag Link	Watsonville Coast Produce	Sysco
Value Category 6 (Vendor Consultation)	Max Points=10				
100% of Max Points: Proposer's staff will be available for consultation to district staff about seasonal sourcing strategies and menu planning ideas that may deliver the best value to the school district for a minimum of 2 hours per month 0 Points: Proposer is unable to provide consultation for a minimum of 2 hours per month. Points Based on: Responses to Questions Labeled "Vendor Consultation - " in Vendor Questionnaire.	COMMENTS				Non-specific answer. just said to "work with sales person on consultations"
	SCORE	10	10	10	0
Value Category 7 (Diversified Production)	Max Points=5				
100% of Max Points: All products are sourced from farms that grow no less than five crops per 500 acres. 0 points: Unable to source all products from farms that grow no less than five crops per 500 acres. Points Based on: - Responses to Questions Labeled "Diversified Production - " in Vendor Questionnaire	COMMENTS				Non-specific answer.
	SCORE	5	5		0
Value Category 8 (Contracting with Minority- Owned Businesses)	Max Points=5				
100% of Max Points: Majority business ownership by individuals who identify as women or BIPOC (Black, Indigenous and People of Color). 0% of Max Points: Majority business ownership not by individuals who identify as women or BIPOC. Points Based on: Responses to Questions Labeled "Contracting Minority Owned Businesses" in Vendor Questionnaire	COMMENTS		did not answer		
	SCORE	5	0	0	0
Value Category 9 (Multiple Site Delivery)	Max Points=5				
100% of Max Points: Proposer will deliver directly to all sites listed. 0 Points: Unable to deliver products to 100% of the sites listed. Points Based on: - Responses to Questions Labeled "Multiple Site Delivery - " in Vendor Questionnaire	COMMENTS				
	SCORE	5	5	5	5

		Provider 1	Provider 2	Provider 3	Provider 4	Provider 5
Tim	Max Points	Pacific Rim	Ag Link	Arcadios Produce Inc.	Watsonville Coast Produce	Sysco
Value Category 1 (Price)	20	20	0	0	12	16
Value Category 2 (Delivery Specifications)	10	10	0	0	10	10
Value Category 3 (Local Geographic Preference)	10	10	10	0	10	7
Value Category 4 (Service Reliability and Past Performance)	10	10	10	0	10	10
Value Category 5 (Food and Nutrition Education)	10	10	10	0	10	10
Value Category 6 (Vendor Consultation)	10	10	10	0	10	0
Value Category 7 (Diversified Production)	5	5	5	0		0
Value Category 8 (Contracting with Minority- Owned Businesses)	5	5	0	0	0	0
Value Category 9 (Multiple Site Delivery)	5	5	5	0	5	5
TOTAL	85	85	50	0	67	58

Directions: Only fill in YELLOW boxes

Value Category 1 (Price)	Max Points=20					
100% of Max Points: Lowest-priced bid. 80% of Max Points: Second lowest-priced bid. 60% of Max Points: Third lowest-priced bid. Points Based on: Itemized Proposal List	COMMENTS			cannot score. no haccp. Tim emailed multiple times		
	SCORE	20	0	0	12	16

Value Category 2 (Delivery Specifications)	Max Points=10					
100% of Max Points: Ability to deliver within the District's designated time/days & positive references of timely & accurate delivery. 75% of Max Points: Ability to deliver within District's designated time but on alternate delivery days & positive references of timely & accurate delivery 0 Points: Unable to meet District's designated delivery time & days and/or negative references of frequent untimely and/or inaccurate deliveries even if delivery time & days can be met. Points Based on: - Reference forms - Responses to Questions Labeled "Delivery Specifications - " in Vendor Questionnaire	COMMENTS		only one delivery per week to all customers			
	SCORE	10	0	0	10	10

Value Category 3 (Local Geographic Preference)	Max Points=10					
100% of Max Points: Ability to provide 50% or more California grown products sourced within 100 miles. 90% of Max Points: Ability to provide 50% or more California grown products sourced within 250 miles. 70% of Max Points: Ability to provide 20-49% of products sourced within 250 miles. 30% of Max Points: Ability to provide 1-19% of products sourced within 250 miles. 0 Points: Unable to source any products within 250 miles. Points Based on: Responses to Questions Labeled "Local Geographic Preference - " in Vendor Questionnaire	COMMENTS				excluding bananas	
	SCORE	10	10	0	10	7

Value Category 4 (Service Reliability and Past Performance)	Max Points=10					
100% of Max Points: Proven ability to provide excellent service as demonstrated by references & vendor questionnaire that show: - Prompt responses and satisfactory resolution to requests for information and complaints & issues -Courtesy and responsiveness to all district personnel at all times - Ready access to decision-making executives and assigned point of contact. - Ongoing produce market updates and communication regarding produce availability to identify best priced seasonal products. 0 Points: References and/or vendor questionnaire that demonstrate poor performance or inability to meet criteria described above. Points Based on: - Reference forms - Responses to Questions Labeled "Service Reliability and Past Performance - " in Vendor Questionnaire	COMMENTS					
	SCORE	10	10	0	10	10

Value Category 5 (Food and Nutrition Education)	Max Points=10					
Proposer will receive 100% of Max Points for all of the following, 80% of Max Points for four of the following, 60% of Max Points for three of the following, 40% of Max Points for two of the following, 20% of Max Points for one of the following, and 0 points for none of the following: - Provide farm specific promotional materials - Farm Tours for Nutrition Services - Farm Tours for students - Farm visit to school/classroom - Provide nutrition education materials - Provide Training & Technical Assistance to school garden/farm Points Based on: Responses to Questions Labeled "Food and Nutrition Education - " in Vendor Questionnaire	COMMENTS					

		Provider 1	Provider 2	Provider 3	Provider 4	Provider 5
Tim	Max Points	Pacific Rim	Ag Link	Arcadios Produce Inc.	Watsonville Coast Produce	Sysco
	SCORE	10	10	0	10	10
Value Category 6 (Vendor Consultation)	Max Points=10					
100% of Max Points: Proposer's staff will be available for consultation to district staff about seasonal sourcing strategies and menu planning ideas that may deliver the best value to the school district for a minimum of 2 hours per month 0 Points: Proposer is unable to provide consultation for a minimum of 2 hours per month. Points Based on: Responses to Questions Labeled "Vendor Consultation - " in Vendor Questionnaire.	COMMENTS					Non-specific answer. just said to "work with sales person on consultations"
	SCORE	10	10	0	10	0
Value Category 7 (Diversified Production)	Max Points=5					
100% of Max Points: All products are sourced from farms that grow no less than five crops per 500 acres. 0 points: Unable to source all products from farms that grow no less than five crops per 500 acres. Points Based on: - Responses to Questions Labeled "Diversified Production - " in Vendor Questionnaire	COMMENTS					Non-specific answer.
	SCORE	5	5	0		0
Value Category 8 (Contracting with Minority- Owned Businesses)	Max Points=5					
100% of Max Points: Majority business ownership by individuals who identify as women or BIPOC (Black, Indigenous and People of Color). 0% of Max Points: Majority business ownership not by individuals who identify as women or BIPOC. Points Based on: Responses to Questions Labeled "Contracting Minority Owned Businesses" in Vendor Questionnaire	COMMENTS		did not answer			
	SCORE	5	0	0	0	0
Value Category 9 (Multiple Site Delivery)	Max Points=5					
100% of Max Points: Proposer will deliver directly to all sites listed. 0 Points: Unable to deliver products to 100% of the sites listed. Points Based on: - Responses to Questions Labeled "Multiple Site Delivery - " in Vendor Questionnaire	COMMENTS					
	SCORE	5	5	0	5	5

		Provider 1	Provider 2	Provider 3	Provider 4	Provider 5
Debbie	Max Points	Pacific Rim	Ag Link	Arcadios Produce Inc.	Watsonville Coast Produce	Sysco
Value Category 1 (Price)	20	20	0	No Bid answers	5	16
Value Category 2 (Delivery Specifications)	10	10	0	0	12	10
Value Category 3 (Local Geographic Preference)	10	10	10		10	7
Value Category 4 (Service Reliability and Past Performance)	10	10	10	0	10	10
Value Category 5 (Food and Nutrition Education)	10	10	10	0	10	10
Value Category 6 (Vendor Consultation)	10	10	10	0	10	0
Value Category 7 (Diversified Production)	5	5	5	0	0	0
Value Category 8 (Contracting with Minority- Owned Businesses)	5	5	0	0	0	0
Value Category 9 (Multiple Site Delivery)	5	5	5	0	5	5
TOTAL	85	85	50	0	62	58

Directions: Only fill in YELLOW boxes

Value Category 1 (Price)	Max Points=20					
100% of Max Points: Lowest-priced bid. 85% of Max Points: Second lowest-priced bid.	COMMENTS	Lowest overall pricing	Won on 7 items, bid on 34		3 lowest Bidder, Bid on 12 items	2nd lowest Bidder
	SCORE	20	0		12	16
Value Category 2 (Delivery Specifications)	Max Points=10					
100% of Max Points: Ability to deliver within the District's designated time/days & positive references of timelv & accurate delivery.	COMMENTS	Can meet all deliveries-7days a week	1 delivery per week		Meets all requirements	Meets All
	SCORE	10	0		10	10
Value Category 3 (Local Geographic Preference)	Max Points=10					
100% of Max Points: Ability to provide 50% or more California grown products sourced within 100 miles. 90% of Max Points: Ability to provide 50% or more California grown products sourced within 250 miles. 70% of Max Points: Ability to provide 20-49% of products sourced within 250 miles. 30% of Max Points: Ability to provide 1-19% of products sourced within 250 miles. 0 Points: Unable to source any products within 250 miles. Points Based on: Responses to Questions Labeled "Local Geographic Preference - " in Vendor Questionnaire	COMMENTS	Response to Questionnaire				
	SCORE	10	10		10	7
Value Category 4 (Service Reliability and Past Performance)	Max Points=10					
100% of Max Points: Proven ability to provide excellent service as demonstrated by references & vendor questionnaire that show.	COMMENTS			0		
	SCORE	10	10	0	10	10
Value Category 5 (Food and Nutrition Education)	Max Points=10					
Proposer will receive 100% of Max Points for all of the following, 80% of Max Points for four of the following, 60% of Max Points for three of the following, 40% of Max Points for two of the following, 20% of Max Points for one of the following, and 0 points for none of the following: - Provide farm specific promotional materials - Farm Tours for Nutrition Services - Farm Tours for students - Farm visit to school/classroom - Provide nutrition education materials - Provide Training & Technical Assistance to school garden/farm Points Based on: Responses to Questions Labeled "Food and Nutrition Education - " in Vendor Questionnaire	COMMENTS					
	SCORE	10	10	0	10	10
Value Category 6 (Vendor Consultation)	Max Points=10					
100% of Max Points: Proposer's staff will be available for consultation to district staff	COMMENTS		No answer			
	SCORE	6	0	0	0	0
Value Category 7 (Diversified Production)	Max Points=5					
100% of Max Points: All products are sourced from farms that grow no less than five crops per 500 acres. 0 points: Unable to source all products from farms that grow no less than five crops per 500 acres. Points Based on: - Responses to Questions Labeled "Diversified Production - " in Vendor Questionnaire	COMMENTS					
	SCORE	5	5	0	0	0
Value Category 8 (Contracting with Minority- Owned Businesses)	Max Points=5					
100% of Max Points: Majority business ownership by individuals who identify as women or BIPOC (Black, Indigenous and People of Color). 0% of Max Points: Majority business ownership not by individuals who identify as women or BIPOC. Points Based on: Responses to Questions Labeled "Contracting Minority Owned Businesses" in Vendor Questionnaire	COMMENTS					
	SCORE	6	0	0	0	0
Value Category 9 (Multiple Site Delivery)	Max Points=5					
100% of Max Points: Proposer will deliver directly to all sites listed.	COMMENTS					
	SCORE	5	5	0	0	5

Total Scoring Value Points RFP	Provider 1	Provider 2	Provider 3	Provider 4	Provider 5
Total Panel RFP Scoring	<u>Pacific Rim</u>	<u>Ag Link</u>	<u>Arcadios Produce Inc.</u>	<u>Watsonville Coast Produce</u>	<u>Sysco</u>
Ben	85	50	0	67	58
Tim	85	50	0	67	58
Debbie	85	50	0	62	58
TOTAL	255	150	0	196	174
	85	50	0	67	58
Individual Panel RFP Scoring					
<u>Pacific Rim</u>	Ben	Tim	Debbie		
Value Category 1 (Price)	20	20	20		
Value Category 2 (Delivery Specifications)	10	10	10		
Value Category 3 (Local Geographic Preference)	10	10	10		
Value Category 4 (Service Reliability and Past Performance)	10	10	10		
Value Category 5 (Food and Nutrition Education)	10	10	10		
Value Category 6 (Vendor Consultation)	10	10	10		
Value Category 7 (Diversified Production)	5	5	5		
Value Category 8 (Contracting with Minority- Owned Businesses)	5	5	5		
Value Category 9 (Multiple Site Delivery)	5	5	5		
TOTAL	85	85	85		
<u>Ag Link</u>	Ben	Tim	Debbie		
Value Category 1 (Price)	0	0	0		
Value Category 2 (Delivery Specifications)	0	0	0		
Value Category 3 (Local Geographic Preference)	10	10	10		
Value Category 4 (Service Reliability and Past Performance)	10	10	10		
Value Category 5 (Food and Nutrition Education)	10	10	10		
Value Category 6 (Vendor Consultation)	10	10	10		
Value Category 7 (Diversified Production)	5	5	5		
Value Category 8 (Contracting with Minority- Owned Businesses)	0	0	0		
Value Category 9 (Multiple Site Delivery)	5	5	5		
TOTAL	50	50	50		
<u>Arcadios Produce Inc.</u>	Ben	Tim	Debbie		
Value Category 1 (Price)	0	0	No Bid answers		
Value Category 2 (Delivery Specifications)	0	0	0		
Value Category 3 (Local Geographic Preference)	0	0			
Value Category 4 (Service Reliability and Past Performance)	0	0	0		
Value Category 5 (Food and Nutrition Education)	0	0	0		
Value Category 6 (Vendor Consultation)	0	0	0		
Value Category 7 (Diversified Production)	0	0	0		
Value Category 8 (Contracting with Minority- Owned Businesses)	0	0	0		
Value Category 9 (Multiple Site Delivery)	0	0	0		
TOTAL	0	0	0		
<u>Watsonville Coast Produce</u>	Ben	Tim	Debbie		

Value Category 1 (Price)	12	12	5		
Value Category 2 (Delivery Specifications)	10	10	12		
Value Category 3 (Local Geographic Preference)	10	10	10		
Value Category 4 (Service Reliability and Past Performance)	10	10	10		
Value Category 5 (Food and Nutrition Education)	10	10	10		
Value Category 6 (Vendor Consultation)	10	10	10		
Value Category 7 (Diversified Production)			0		
Value Category 8 (Contracting with Minority- Owned Businesses)	0	0	0		
Value Category 9 (Multiple Site Delivery)	5	5	5		
TOTAL	67	67	62		
Sysco	Ben	Tim	Debbie		
Value Category 1 (Price)	16	16	16		
Value Category 2 (Delivery Specifications)	10	10	10		
Value Category 3 (Local Geographic Preference)	7	7	7		
Value Category 4 (Service Reliability and Past Performance)	10	10	10		
Value Category 5 (Food and Nutrition Education)	10	10	10		
Value Category 6 (Vendor Consultation)	0	0	0		
Value Category 7 (Diversified Production)	0	0	0		
Value Category 8 (Contracting with Minority- Owned Businesses)	0	0	0		
Value Category 9 (Multiple Site Delivery)	5	5	5		
TOTAL	58	58	58		

VENDOR	Question
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Evaluation Criteria	Description and Points Awarded	Points Based On	Max. Points	DO NOT PASTE TO ROW 1.																
Evaluation Criteria	Description and Points Awarded	Points Based On	Max. Points																	
Price	100% of Max Points: Lowest-priced bid. 80% of Max Points: Second lowest-priced bid. 60% of Max Points: Third lowest-priced bid.	Itemized Proposal List	20																	
Delivery Specifications	100% of Max Points: Ability to deliver within the District's designated time/days & positive references of timely & accurate delivery. 75% of Max Points: Ability to deliver within District's designated time but on alternate delivery days & positive references of timely & accurate delivery 0 Points: Unable to meet District's designated delivery time & days and/or negative references of frequent untimely and/or inaccurate deliveries even if delivery time & days can be met.	- Reference forms - Responses to Questions Labeled "Delivery Specifications - " in Vendor Questionnaire	10																	
Local Geographic Preference	100% of Max Points: Ability to provide 50% or more California grown products sourced within 100 miles. 90% of Max Points: Ability to provide 50% or more California grown products sourced within 250 miles. 70% of Max Points: Ability to provide 20-49% of products sourced within 250 miles. 30% of Max Points: Ability to provide 1-19% of products sourced within 250 miles. 0 Points: Unable to source any products within 250 miles.	Responses to Questions Labeled "Local Geographic Preference - " in Vendor Questionnaire	10																	
Service Reliability and Past Performance	100% of Max Points: Proven ability to provide excellent service as demonstrated by references & vendor questionnaire that show: - Prompt responses and satisfactory resolution to requests for information and complaints & issues -Courtesy and responsiveness to all district personnel at all times - Ready access to decision-making executives and assigned point of contact. - Ongoing produce market updates and communication regarding produce availability to identify best priced seasonal products. 0 Points: References and/or vendor questionnaire that demonstrate poor performance or inability to meet criteria described above.	- Reference forms - Responses to Questions Labeled "Service Reliability and Past Performance - " in Vendor Questionnaire	10																	
Food and Nutrition Education	Proposer will receive 100% of Max Points for all of the following, 80% of Max Points for four of the following, 60% of Max Points for three of the following, 40% of Max Points for two of the following, 20% of Max Points for one of the following, and 0 points for none of the following: - Provide farm specific promotional materials - Farm Tours for Nutrition Services - Farm Tours for students - Farm visit to school/classroom - Provide nutrition education materials - Provide Training & Technical Assistance to school garden/farm	Responses to Questions Labeled "Food and Nutrition Education - " in Vendor Questionnaire	10																	
Vendor Consultation	100% of Max Points: Proposer's staff will be available for consultation to district staff about seasonal sourcing strategies and menu planning ideas that may deliver the best value to the school district for a minimum of 2 hours per month 0 Points: Proposer is unable to provide consultation for a minimum of 2 hours per month.	Responses to Questions Labeled "Vendor Consultation - " in Vendor Questionnaire.	10																	
Diversified Production	100% of Max Points: All products are sourced from farms that grow no less than five crops per 500 acres. 0 points: Unable to source all products from farms that grow no less than five crops per 500 acres.	- Responses to Questions Labeled "Diversified Production - " in Vendor Questionnaire	5																	
Contracting with Minority-Owned Businesses	100% of Max Points: Majority business ownership by individuals who identify as women or BIPOC (Black, Indigenous and People of Color). 0% of Max Points: Majority business ownership not by individuals who identify as women or BIPOC.	Responses to Questions Labeled "Contracting Minority Owned Businesses" in Vendor Questionnaire	5																	

PASTE EVALUATION CRITERIA TO MATCH GRAY CELLS. START IN A2. ROW 2 WILL BE COLUMN HEADINGS FROM BID

Multiple Site Delivery	100% of Max Points: Proposer will deliver directly to all sites listed. 0 Points: Unable to deliver products to 100% of the sites listed.	- Responses to Questions Labeled "Multiple Site Delivery - " in Vendor Questionnaire	5											
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