

<b>PROVIDER NAME</b>	<b>QandA</b>	<b>Page</b>
<a href="#">IFS BRADY / Cole Supply Company</a>	<a href="https://drive.google.com/file/">https://drive.google.com/file/</a>	24
<a href="#">P&amp;R Paper</a>	<a href="https://drive.google.com/file/">https://drive.google.com/file/</a>	23
<a href="#">Gold Star Foods</a>	<a href="https://drive.google.com/file/">https://drive.google.com/file/</a>	34

REQUIRED DOCUMENTS:	Submitted with signatures		
	IFS / Cole Supply Company	P&R Paper	Gold Star Foods
Proposal Submission Checklist (Att. 1, this form)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Request for Proposal Signature Page (Att. 2)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Evaluation Criteria (Att. 3)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Vendor Questionnaire (Att. 4)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
References with 2 References (Att. 5)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Non Collusion Affidavit (Att. 6)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Bidder's Statement Regarding Insurance Coverage (Att. 7)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Worker's Compensation Insurance Certification Form (Att. 8)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Drug Free Workplace Certification (Att. 9)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Equal Opportunity Employment (Att. 10)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Fingerprint Clearance/Criminal Background Investigation (Att. 11)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Certificate of Independent Price Determination (Att. 12)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Suspension and Debarment Certification (Att. 14)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Certification Regarding Lobbying (Att. 15)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Iran Contracting Act of 2010 Compliance Affidavit (Att. 16)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
China Prohibition Certification (Att. 17)	<input checked="" type="checkbox"/>	N/A	<input checked="" type="checkbox"/>
Statement of Pricing (Include in your proposal)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
HACCP Plan / Food Security and Safety Program including Pest Control Policy & Res Addenda	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Electronic copy of the bid (thumbdrive)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Itemized Bid List (Att. 18)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

		Provider 1	Provider 2	Provider 3
<b>SOPHIA</b>	<b>Max Points</b>	<b>IFS BRADY / Cole Supply Company</b>	<b>P&amp;R Paper</b>	<b>Gold Star Foods</b>
Value Category 1 (Price)	30	24	30	18
Value Category 2 (Delivery Specifications)	20	20	20	20
Value Category 3 (Service Reliability and Past Performance)	10	10	10	10
Value Category 4 (Contracting with Minority-Owned Businesses)	5	0	0	0
Value Category 5 (Ordering Systems and Reports)	5	5	5	5
Value Category 6 (Sustainable Product Availability)	15	15	7.5	0
Value Category 7 (Safety Records and Controls)	10	10	10	10
<b>TOTAL</b>	<b>95</b>	<b>84</b>	<b>82.5</b>	<b>63</b>

**Directions: Only fill in YELLOW boxes**

Value Category 1 (Price)	Max Points=30			
100% of Max Points: Lowest-priced bid. 80% of Max Points: Second lowest-priced bid. 60% of Max Points: Third lowest-priced bid. Points Based on: Itemized Bid List	COMMENTS	Need two vendors, to cover for out of stock items	Best pricing on all items	
	SCORE	24	30	18

Value Category 2 (Delivery Specifications)	Max Points=20			
100% of Max Points: Ability to deliver within the District's designated time/days & positive references of timely & accurate delivery. 75% of Max Points: Ability to deliver within District's designated time but on alternate delivery days & positive references of timely & accurate delivery 0 Points: Unable to meet District's designated delivery time & days and/or negative references of frequent untimely and/or inaccurate deliveries even if delivery time & days can be met. Points Based on: - Reference forms - Responses to Questions Labeled "Delivery Specifications - " in Vendor Questionnaire	COMMENTS	Meets requirements		
	SCORE	20	20	20

Value Category 3 (Service Reliability and Past Performance)	Max Points=10			
100% of Max Points: Proven ability to provide excellent service as demonstrated by references & vendor questionnaire that show: -Prompt responses and satisfactory resolution to requests for information and complaints & issues -Courtesy and responsiveness to all district personnel at all times -Ready access to decision-making executives and assigned point of contact. -Fully staffed delivery driver support 0 Points: References and/or vendor questionnaire demonstrate poor performance or inability to meet criteria described above. Points Based on: - Reference forms - Responses to Questions Labeled "Service Reliability and Past Performance - " in Vendor Questionnaire	COMMENTS			
	SCORE	10	10	10

Value Category 4 (Contracting with Minority-Owned Businesses)	Max Points=5			
100% of Max Points: Majority business ownership by individuals who identify as women or BIPOC (Black, Indigenous and People of Color). 0% of Max Points: Majority business ownership not by individuals who identify as women or BIPOC. Points Based on: Responses to Questions Labeled "Contracting Minority Owned Businesses" in Vendor Questionnaire	COMMENTS			
	SCORE	0	0	0

Value Category 5 (Ordering Systems and Reports)	Max Points=5			

		Provider 1	Provider 2	Provider 3
<b>SOPHIA</b>	Max Points	<b>IFS BRADY / Cole Supply Company</b>	<b>P&amp;R Paper</b>	<b>Gold Star Foods</b>
100% of Max Points: Availability of online ordering with online system or email order confirmation. 50% of Max Points: Availability of placing e-mail orders with email order confirmation. 0 Points: Unable to provide e-mail or online ordering. Points Based on: Responses to Questions Labeled "Ordering Systems and Reports - " in Vendor Questionnaire	COMMENTS	Online ordering		
	SCORE	5	5	5
<b>Value Category 6 (Sustainable Product Availability)</b>	Max Points=15			
100% of Max Points: Products with recycled materials, recycled products are used whenever possible. Compostable products are available. 50% of Max points: Products with recycled materials and recycled products are used whenever possible. Compostable Products are not available. 0 Points: Products with recycled materials, recycled products and compostable products are not available. Points Based on: Itemized Bid Lists, Questionnaire	COMMENTS	Meets all requested items		
	SCORE	15	7.5	0
<b>Value Category 7 (Safety Records and Controls)</b>	Max Points=10			
100% of Max Points: Bidder can provide evidence, in the form of a written Food Safety & Security Program OR HACCP Plan, that it has a minimum of appropriate safety controls in place and follows the best food-safety practices in that: - Bidder's staff are properly and regularly trained in current safety procedures, - Bidder's facilities are regularly inspected by accredited agencies and proposer's facilities are favorably assessed in those inspections. The proposer promptly and appropriately addresses safety issues raised by food-safety inspections or otherwise. - If needed, Bidder's record-keeping program is such that the proposer would be able to promptly trace any product to its original supplier and source of origin. - Bidder can provide evidence that it has a Product Recall Procedures and Pest Control Policy in place. 0 Points: Unable to meet or provide above specified criteria. Points Based on: - HACCP Plan or Food Security and Safety Program - Reference forms - Responses to Questions Labeled "Safety Records and Controls - " in Vendor Questionnaire	COMMENTS	Working on requirements	HAACP and Serve Safe certifications	HAACP and Serve Safe cert
	SCORE	5	10	10

		Provider 1	Provider 2	Provider 3
<b>DALTON</b>	<b>Max Points</b>	<b>IFS BRADY / Cole Supply Company</b>	<b>P&amp;R Paper</b>	<b>Gold Star Foods</b>
Value Category 1 (Price)	30	24	30	18
Value Category 2 (Delivery Specifications)	20	20	20	20
Value Category 3 (Service Reliability and Past Performance)	10	10	10	10
Value Category 4 (Contracting with Minority-Owned Businesses)	5	0	0	0
Value Category 5 (Ordering Systems and Reports)	5	5	5	5
Value Category 6 (Sustainable Product Availability)	15	15	7.5	0
Value Category 7 (Safety Records and Controls)	10	10	10	10
<b>TOTAL</b>	<b>95</b>	<b>84</b>	<b>82.5</b>	<b>63</b>

**Directions: Only fill in YELLOW boxes**

Value Category 1 (Price)	Max Points=30			
<p>100% of Max Points: Lowest-priced bid.            80% of Max Points: Second lowest-priced bid.            60% of Max Points: Third lowest-priced bid.</p> <p>Points Based on: Itemized Bid List</p>	COMMENTS	Came in 2nd on prices, want as second vendor	Bid on all items and was lowest items	Only bid on 13 items and was highest bidder
	SCORE	24	30	18

Value Category 2 (Delivery Specifications)	Max Points=20			
<p>100% of Max Points: Ability to deliver within the District's designated time/days &amp; positive references of timely &amp; accurate delivery.            75% of Max Points: Ability to deliver within District's designated time but on alternate delivery days &amp; positive references of timely &amp; accurate delivery            0 Points: Unable to meet District's designated delivery time &amp; days and/or negative references of frequent untimely and/or inaccurate deliveries even if delivery time &amp; days can be met.</p> <p>Points Based on: - Reference forms            - Responses to Questions Labeled "Delivery Specifications - " in Vendor Questionnaire</p>	COMMENTS	Meets all requirements	Meets all	Meets all
	SCORE	20	20	20

Value Category 3 (Service Reliability and Past Performance)	Max Points=10			
<p>100% of Max Points: Proven ability to provide excellent service as demonstrated by references &amp; vendor questionnaire that show:            -Prompt responses and satisfactory resolution to requests for information and complaints &amp; issues            -Courtesy and responsiveness to all district personnel at all times            -Ready access to decision-making executives and assigned point of contact.            -Fully staffed delivery driver support            0 Points: References and/or vendor questionnaire demonstrate poor performance or inability to meet criteria described above.</p> <p>Points Based on: - Reference forms            - Responses to Questions Labeled "Service Reliability and Past Performance - " in Vendor Questionnaire</p>	COMMENTS	Recommended by Brian Perron as a responsive vendor	Responsive vendor, no issues for performance	Service reliability issues in the past for food
	SCORE	10	10	5

Value Category 4 (Contracting with Minority-Owned Businesses)	Max Points=5			
<p>100% of Max Points: Majority business ownership by individuals who identify as women</p>	COMMENTS			
	SCORE	0	0	0

		Provider 1	Provider 2	Provider 3
<b>DALTON</b>	<b>Max Points</b>	<b>IFS BRADY / Cole Supply Company</b>	<b>P&amp;R Paper</b>	<b>Gold Star Foods</b>
<b>Value Category 5 (Ordering Systems and Reports)</b>	<b>Max Points=5</b>			
<p>100% of Max Points: Availability of online ordering with online system or email order confirmation. 50% of Max Points: Availability of placing e-mail orders with email order confirmation.</p> <p>0 Points: Unable to provide e-mail or online ordering.</p> <p>Points Based on: Responses to Questions Labeled "Ordering Systems and Reports - " in Vendor Questionnaire</p>	<b>COMMENTS</b>	All ordering systems available		
	<b>SCORE</b>	5	5	5
<b>Value Category 6 (Sustainable Product Availability)</b>	<b>Max Points=15</b>			
<p>100% of Max Points: Products with recycled materials, recycled products are used whenever possible. Compostable products are available.</p> <p>50% of Max points: Products with recycled materials and recycled products are used whenever possible. Compostable Products are not available.</p> <p>0 Points: Products with recycled materials, recycled products and compostable products are not available.</p> <p>Points Based on: Itemized Bid Lists, Questionnaire</p>	<b>COMMENTS</b>	Responsive to all		
	<b>SCORE</b>	15	7.5	0
<b>Value Category 7 (Safety Records and Controls)</b>	<b>Max Points=10</b>			
<p>100% of Max Points: Bidder can provide evidence, in the form of a written Food Safety &amp; Security Program OR HACCP Plan, that it has a minimum of appropriate safety controls in place and follows the best food-safety practices in that:</p> <ul style="list-style-type: none"> <li>- Bidder's staff are properly and regularly trained in current safety procedures,</li> <li>- Bidder's facilities are regularly inspected by accredited agencies and proposer's facilities are favorably assessed in those inspections. The proposer promptly and appropriately addresses safety issues raised by food-safety inspections or otherwise.</li> <li>- If needed, Bidder's record-keeping program is such that the proposer would be able to promptly trace any product to its original supplier and source of origin.</li> <li>- Bidder can provide evidence that it has a Product Recall Procedures and Pest Control Policy in place.</li> </ul> <p>0 Points: Unable to meet or provide above specified criteria.</p> <p>Points Based on: - HACCP Plan or Food Security and Safety Program - Reference forms - Responses to Questions Labeled "Safety Records and Controls - " in Vendor Questionnaire</p>	<b>COMMENTS</b>	Will produce HAACP and Serve Safe certifications	HAACP and food safety	HAACP and food safety
	<b>SCORE</b>	10	10	10

		Provider 1	Provider 2	Provider 3
<b>DEBBIE</b>	Max Points	<b>IFS BRADY / Cole Supply Company</b>	<b>P&amp;R Paper</b>	<b>Gold Star Foods</b>
Value Category 1 (Price)	30			
Value Category 2 (Delivery Specifications)	20			
Value Category 3 (Service Reliability and	10			
Value Category 4 (Contracting with	5			
Value Category 5 (Ordering Systems and	5			
Value Category 6 (Sustainable Product	15			
Value Category 7 (Safety Records and	10			
<b>TOTAL</b>	<b>95</b>	<b>0</b>	<b>0</b>	<b>0</b>

**Directions: Only fill in YELLOW**

Value Category 1 (Price)	Max Points=30			
100% of Max Points: Lowest-priced bid. 80% of Max Points: Second lowest-priced bid. 60% of Max Points: Third lowest-priced bid.  Points Based on: Itemized Bid List	COMMENTS		lowest price	
	SCORE		30	

Value Category 2 (Delivery Specifications)	Max Points=20			
100% of Max Points: Ability to deliver within the District's designated time/days & positive references of timely & accurate delivery. 75% of Max Points: Ability to deliver within District's designated time but on alternate delivery days & positive references of timely & accurate delivery 0 Points: Unable to meet District's designated delivery time & days and/or negative references of frequent untimely and/or inaccurate deliveries even if delivery time & days can be met.  Points Based on: - Reference forms - Responses to Questions Labeled "Delivery Specifications - " in Vendor Questionnaire	COMMENTS			
	SCORE			

Value Category 3 (Service Reliability and	Max Points=10			

		Provider 1	Provider 2	Provider 3
<b>DEBBIE</b>	Max Points	<b>IFS BRADY / Cole Supply Company</b>	<b>P&amp;R Paper</b>	<b>Gold Star Foods</b>
<p>100% of Max Points: Proven ability to provide excellent service as demonstrated by references &amp; vendor questionnaire that show:            -Prompt responses and satisfactory resolution to requests for information and complaints &amp; issues -            Courtesy and responsiveness to all district personnel at all times            -Ready access to decision-making executives and assigned point of contact.            -Fully staffed delivery driver support            0 Points: References and/or vendor questionnaire demonstrate poor performance or inability to meet criteria described above.</p> <p>Points Based on: - Reference forms            - Responses to Questions Labeled "Service Reliability and Past Performance - " in Vendor Questionnaire</p>	COMMENTS			
	SCORE			
<b>Value Category 4 (Contracting with Minority Owned Businesses)</b>	Max Points=5			
<p>100% of Max Points: Majority business ownership by individuals who identify as women or BIPOC (Black, Indigenous and People of Color).</p> <p>0% of Max Points: Majority business ownership not by individuals who identify as women or BIPOC.</p> <p>Points Based on: Responses to Questions Labeled "Contracting Minority Owned Businesses" in Vendor Questionnaire</p>	COMMENTS			
	SCORE			
<b>Value Category 5 (Ordering Systems and Reports)</b>	Max Points=5			
<p>100% of Max Points: Availability of online ordering with online system or email order confirmation. 50% of Max Points: Availability of placing e-mail orders with email order confirmation.            0 Points: Unable to provide e-mail or online ordering.</p> <p>Points Based on: Responses to Questions Labeled "Ordering Systems and Reports - " in Vendor Questionnaire</p>	COMMENTS			
	SCORE			
<b>Value Category 6 (Sustainable Product Availability)</b>	Max Points=15			



		Provider 1	Provider 2	Provider 3
<b>DEBBIE</b>	Max Points	<u>IFS BRADY / Cole Supply Company</u>	<u>P&amp;R Paper</u>	<u>Gold Star Foods</u>
<p>100% of Max Points: Products with recycled materials, recycled products are used whenever possible. Compostable products are available.</p> <p>50% of Max points: Products with recycled materials and recycled products are used whenever possible. Compostable Products are not available.</p> <p>0 Points: Products with recycled materials, recycled products and compostable products are not available.</p> <p>Points Based on: Itemized Bid Lists, Questionnaire</p>	COMMENTS			
	SCORE			
<b>Value Category 7 (Safety Records and Controls)</b>	Max Points=10			
<p>100% of Max Points: Bidder can provide evidence, in the form of a written Food Safety &amp; Security Program OR HACCP Plan, that it has a minimum of appropriate safety controls in place and follows the best food-safety practices in that:</p> <ul style="list-style-type: none"> <li>- Bidder's staff are properly and regularly trained in current safety procedures,</li> <li>- Bidder's facilities are regularly inspected by accredited agencies and proposer's facilities are favorably assessed in those inspections. The proposer promptly and appropriately addresses safety issues raised by food-safety inspections or otherwise.</li> <li>- If needed, Bidder's record-keeping program is such that the proposer would be able to promptly trace any product to its original supplier and source of origin.</li> <li>- Bidder can provide evidence that it has a Product Recall Procedures and Pest Control Policy in place.</li> </ul> <p>0 Points: Unable to meet or provide above specified</p>	COMMENTS			
	SCORE			

<b>Total Scoring Value Points RFP</b>	<b>Provider 1</b>	<b>Provider 2</b>	<b>Provider 3</b>
<b>Total Panel RFP Scoring</b>	<b>IFS BRADY / Cole Supply Company</b>	<b>P&amp;R Paper</b>	<b>Gold Star Foods</b>
SOPHIA	84	82.5	63
DALTON	84	82.5	63
DEBBIE	0	0	0
<b>TOTAL</b>	<b>168</b>	<b>165</b>	<b>126</b>

<b>Individual Panel RFP Scoring</b>			
<b>IFS BRADY / Cole Supply Company</b>	<b>SOPHIA</b>	<b>DALTON</b>	<b>DEBBIE</b>
Value Category 1 (Price)	24	24	
Value Category 2 (Delivery Specifications)	20	20	
Value Category 3 (Service Reliability and Past Performance)	10	10	
Value Category 4 (Contracting with Minority-Owned Business)	0	0	
Value Category 5 (Ordering Systems and Reports)	5	5	
Value Category 6 (Sustainable Product Availability)	15	15	
Value Category 7 (Safety Records and Controls)	10	10	
<b>TOTAL</b>	<b>84</b>	<b>84</b>	<b>0</b>
<b>P&amp;R Paper</b>	<b>SOPHIA</b>	<b>DALTON</b>	<b>DEBBIE</b>
Value Category 1 (Price)	30	30	
Value Category 2 (Delivery Specifications)	20	20	
Value Category 3 (Service Reliability and Past Performance)	10	10	
Value Category 4 (Contracting with Minority-Owned Business)	0	0	
Value Category 5 (Ordering Systems and Reports)	5	5	
Value Category 6 (Sustainable Product Availability)	7.5	7.5	
Value Category 7 (Safety Records and Controls)	10	10	
<b>TOTAL</b>	<b>82.5</b>	<b>82.5</b>	<b>0</b>
<b>Gold Star Foods</b>	<b>SOPHIA</b>	<b>DALTON</b>	<b>DEBBIE</b>
Value Category 1 (Price)	18	18	
Value Category 2 (Delivery Specifications)	20	20	
Value Category 3 (Service Reliability and Past Performance)	10	10	
Value Category 4 (Contracting with Minority-Owned Business)	0	0	
Value Category 5 (Ordering Systems and Reports)	5	5	
Value Category 6 (Sustainable Product Availability)	0	0	

Value Category 7 (Safety Records and Controls)	10	10	
<b>TOTAL</b>	<b>63</b>	<b>63</b>	<b>0</b>

<b>VENDOR</b>	<b>Question</b>
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