



November 3rd, 2022

Rebecca Westover
Mountain View Whisman School District
1400 Montecito Avenue
Mountain View, CA 94043

RE: HVAC Modernization & Replacement Phase 3 Project

In our capacity as the District's Construction Manager, we have completed a review of the Bid Proposals submitted by all prospective bidders of the **HVAC Modernization & Replacement Phase 3 Project** that was bid on Wednesday October 12th, 2022 at 2:00 pm. In our review, we found that Foothill Air Conditioning and Heating Inc, has submitted the responsive and responsible low bid for the subject project.

- 1) Foothill Air Conditioning and Heating Inc, has a valid California Contractor's License with 'B – General Building', 'C20 – Warm-Air Heating, Ventilating and Air-Conditioning' and 'C43 – Sheet Metal' classifications. Their License is current and active.
- 2) Their proposed surety company, Everest Reinsurance Company, is licensed to do business in California and is rated A+ (Superior) by A.M Best Rating Center.
- 3) Their recent and past experience indicates that they are financially capable and possess the resources to perform on a project of this magnitude.
- 4) Their bid documents appear to be in order with all required submissions.
- 5) After publishing this project in the Daily Post, two (7) bids were received:

Foothill Air Conditioning and Heating Inc	\$262,000.00
Marina Mechanical	\$278,000.00
ESI	\$296,400.00
Trahan Mechanical	\$328,400.00
O.C. McDonald	\$337,369.00
Rodan Builders	\$423,300.00
S&H Construction	\$528,600.00

The construction budget for this project was \$450,000.00. Foothill Air Conditioning and Heating Inc's Bid was within this budget.

In conclusion, based upon the above, it is our recommendation that the District award the contract for the **HVAC Modernization & Replacement Phase 3 Project** in the amount of Three Hundred and Twelve Thousand Dollars (\$312,000.00) to Foothill Air Conditioning and Heating Inc. This amount includes a base bid amount of Two-hundred and Sixty-two thousand dollars (\$262,000.00) and a Thirty-Thousand-dollar (\$30,000.00) allowance for Unforeseen condition and an additive alternate #1 of Twenty-thousand dollars (\$20,000.00) per month (1 month included), to provide temporary HVAC units at all affected buildings, in the event of unforeseen excessive lead times for the new mechanical units, that push past the project's construction period.

Please do not hesitate to contact Greystone West Company with any questions or concerns.

Sincerely,
Greystone West Company

Juan Sagarra
Project Manager

Encl: Bid Results
CSLB License Check
DIR Registration
CA DOI
AM Best Rating

**MOUNTAIN VIEW WHISMAN SCHOOL DISTRICT
HVAC Modernization and Replacement Phase 3**

Company	Base Bid	Bid Signed	Bid Bond	Sub Listing	Addendum #1	Non-Collusion Affidavit	Iran Contra Certification	Site Walk	Rank
Trahan Mechanical	\$ 328,400.00	X	X	X	X	X	X	X	4
Foothill HVAC	\$ 262,000.00	X	X	X	X	X	X	X	1
ESI	\$ 296,400.00	X	X	X	X	X	X	X	3
Rodan Builders	\$ 423,300.00	X	X	X	X	X	X	X	6
Marina Mechanical	\$ 278,000.00	X	X	X	X	X	X	X	2
S&H Construction	\$ 528,600.00	X	X	X	X	X	X	X	7
OC Mc Donald	\$ 337,369.00	X	X	X	X	X	X	X	5



Contractor's License Detail for License # 363862

DISCLAIMER: A license status check provides information taken from the CSLB license database. Before relying on this information, you should be aware of the following limitations.

- ▶ CSLB complaint disclosure is restricted by law ([B&P 7124.6](#)) If this entity is subject to public complaint disclosure click on link that will appear below for more information. Click [here](#) for a definition of disclosable actions.
- ▶ Only construction related civil judgments reported to CSLB are disclosed ([B&P 7071.17](#)).
- ▶ Arbitrations are not listed unless the contractor fails to comply with the terms.
- ▶ Due to workload, there may be relevant information that has not yet been entered into the board's license database.

Data current as of 10/13/2022 1:34:20 PM

Business Information

FOOTHILL AIR CONDITIONING AND HEATING INC
17419 FARLEY ROAD WEST
LOS GATOS, CA 95030
Business Phone Number:(408) 395-2500

Entity Corporation
Issue Date 08/15/1978
Expire Date **08/31/2024**

License Status

This license is current and active.

All information below should be reviewed.

Classifications

- ▶ C20 - WARM-AIR HEATING, VENTILATING AND AIR-CONDITIONING
- ▶ B - GENERAL BUILDING
- ▶ C43 - SHEET METAL

Bonding Information

Contractor's Bond

This license filed a Contractor's Bond with [EVEREST REINSURANCE COMPANY](#).

Bond Number: ES00010255

Bond Amount: \$15,000

Effective Date: 04/21/2022

[Contractor's Bond History](#)

Bond of Qualifying Individual

The qualifying individual STEVE DOUGLAS DAVIES certified that he/she owns 10 percent or more of the voting stock/membership interest of this company; therefore, the Bond of Qualifying Individual is not required.

Effective Date: 09/22/2011

[BQI's Bond History](#)

Workers' Compensation

This license has workers compensation insurance with the [SIRIUS AMERICA INSURANCE COMPANY](#)

Policy Number: WC102374

Effective Date: 07/01/2022

Expire Date: 07/01/2023

[Workers' Compensation History](#)

Other

- ▶ Personnel listed on this license (current or disassociated) are listed on other licenses.

Contractor Information

Legal Entity Name
FOOTHILL AIR CONDITIONING AND HEATING, INC.

Legal Entity Type
Corporation

Status
Active

Registration Number
1000000433

Registration effective date
07/01/22

Registration expiration date
06/30/23

Mailing Address
17419 FARLEY ROAD WEST LOS GATOS 95030 CA U...

Physical Address
17419 FARLEY ROAD WEST LOS GATOS 95030 CA U...

Email Address
steve@foothillac.com

Trade Name/DBA

License Number (s)
CSLB:363862
CSLB:363862

Registration History

Effective Date	Expiration Date
06/14/18	06/30/19
05/15/17	06/30/18
05/06/16	06/30/17
07/01/15	06/30/16
07/16/14	06/30/15
07/01/19	06/30/20
07/01/20	06/30/21
07/01/21	06/30/22
07/01/22	06/30/23

Legal Entity Information

Corporation Entity Number: C0828235

Federal Employment Identification Number: 942440465

President Name: STEVE DAVIES

Vice President Name:

Treasurer Name:

Secretary Name: BOB DAVIES

CEO Name:

Agency for Service:

Agent of Service Name: STEVE DAVIES

Agent of Service Mailing Address: 17419 Farley Rd West Los Gatos 95030 C

Worker's Compensation

Do you lease employees through Professional Employer Organization (PEO)?: No

Please provide your current worker's compensation insurance information below:

PEO Information	Name	Phone	Email
PEO	PEO	PEO	

Insured by Carrier

Policy Holder Name:

Insurance Carrier:

Policy Number:

Inception date:

Expiration Date:

FOOTHILL

INSURAN

WPL5021!

07/21/21

07/21/22



- Company Profile
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COMPANY PROFILE

Company Information

EVEREST REINSURANCE COMPANY

**100 EVEREST WAY
WARREN, NJ 07059
800-269-6660**

Old Company Names	Effective Date
PRUDENTIAL REINSURANCE COMPANY	04/10/1996

Agent For Service

Melissa DeKoven
2710 Gateway Oaks Drive, Suite 150N
Sacramento CA 95833-3505

Reference Information

NAIC #:	26921
California Company ID #:	2259-0
Date Authorized in California:	10/24/1977
License Status:	UNLIMITED-NORMAL
Company Type:	Property & Casualty
State of Domicile:	DELAWARE

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NAIC Group List

NAIC Group #: [1120](#) EVEREST REINS HOLDINGS GRP

Lines Of Business

The company is authorized to transact business within these lines of insurance. For an explanation of any of these terms, please refer to the [glossary](#).

- AIRCRAFT
- AUTOMOBILE
- BOILER AND MACHINERY
- BURGLARY
- COMMON CARRIER LIABILITY
- CREDIT
- DISABILITY
- FIRE
- LIABILITY
- MARINE
- MISCELLANEOUS

PLATE GLASS

SPRINKLER

SURETY

TEAM AND VEHICLE

WORKERS' COMPENSATION

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AM Best Rating Services

Everest Reinsurance Company

BestLink 

AMB #: 003519 NAIC #: 26921 FEIN #: 222005057

Administrative Office

Warren Corporate Center 100 Everest Way
Warren, New Jersey 07059

[United States](#)

Web: www.everestre.com

Phone: 908-604-3000

Fax: 908-604-3450

[View Additional Address Information](#)

AM Best Rating Unit: [AMB #: 058455 - Everest Re Group, Ltd.](#)

Assigned to insurance companies that have, in our opinion, a superior ability to meet their ongoing insurance obligations.



View additional [news, reports and products](#) for this company.

Based on AM Best's analysis, [058455 - Everest Re Group, Ltd.](#) is the **AMB Ultimate Parent** and identifies the topmost entity of the corporate structure. View a list of [operating insurance entities](#) in this structure.

Best's Credit Ratings

Financial Strength [View Definition](#)

Rating (Rating Category):	A+ (Superior)
Affiliation Code:	g (Group)
Outlook (or Implication):	Stable
Action:	Affirmed
Effective Date:	June 15, 2022
Initial Rating Date:	June 30, 1978

Long-Term Issuer Credit [View Definition](#)

Rating (Rating Category):	aa- (Superior)
Outlook (or Implication):	Stable
Action:	Affirmed
Effective Date:	June 15, 2022
Initial Rating Date:	June 02, 2004

Financial Size Category [View Definition](#)

Financial Size Category:	XV (\$2 Billion or greater)
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u Denotes [Under Review Best's Rating](#)

Best's Credit Rating Analyst

Rating Office: A.M. Best Rating Services, Inc.

Senior Financial Analyst: Clare Finnegan

Director: Steven M. Chirico, CPA

Note: See the [Disclosure information Form](#) or [Press Release](#) below for the office and analyst at the time of the rating event.

Note: Credit Ratings on this company are [European Union Endorsed](#) and [United Kingdom Endorsed](#)

Disclosure Information

Disclosure Information Form

View AM Best's [Rating Disclosure Form](#)

Press Release

[AM Best Affirms Credit Ratings of Everest Re Group, Ltd. and Its Subsidiaries](#)

June 15, 2022

View AM Best's [Rating Review Form](#)

Rating History

AM Best has provided ratings & analysis on this company since 1978.

Financial Strength Rating

Long-Term Issuer Credit Rating

Effective Date	Rating
June 15, 2022	A+
May 07, 2021	A+
May 29, 2020	A+
May 02, 2019	A+
March 16, 2018	A+

Effective Date	Rating
June 15, 2022	aa-
May 07, 2021	aa-
May 29, 2020	aa-
May 02, 2019	aa-
March 16, 2018	aa-

Related Financial and Analytical Data

The following links provide access to related data records that AM Best utilizes to provide financial and analytical data on a consolidated or branch basis.

AMB #	Company Name	Company Description
005696	Everest Re U.S. Group (G)	Represents the AM Best Consolidated financials for the Property/Casualty business of this legal entity.
019800	Everest Re U.S. Group (CS)	Represents Property/Casualty business of this legal entity.
087034	Everest Reinsurance Company CAB	Represents the Property/Casualty financials for the Canada Branch of this legal entity.
093179	Everest Reinsurance Company SGB	Represents the Property/Casualty financials for the Singapore Branch of this legal entity.

Best's Credit & Financial Reports



[Best's Credit Report](#) - financial data included in Best's Credit Report reflects the data used in determining the current credit rating(s) for AM Best Rating Unit: AMB #: [058455 - Everest Re Group, Ltd.](#)



[Best's Credit Report - Archive](#) - reports which were released prior to the current Best's Credit Report.



[Best's Financial Report](#) - financial data included in Best's Financial Report reflects the most current data available to AM Best, including updated financial exhibits and additional company information, and is available to subscribers of Best's Insurance Reports.

View additional [news, reports and products](#) for this company.

Press Releases

<u>Date</u>	<u>Title</u>
Jun 15, 2022	AM Best Affirms Credit Ratings of Everest Re Group, Ltd. and Its Subsidiaries
May 07, 2021	AM Best Affirms Credit Ratings of Everest Re Group, Ltd. and Its Subsidiaries
May 29, 2020	AM Best Affirms Credit Ratings of Everest Re Group, Ltd. and Its Subsidiaries
May 02, 2019	AM Best Affirms Credit Ratings of Everest Re Group, Ltd. and Its Subsidiaries
Mar 16, 2018	A.M. Best Affirms Credit Ratings of Everest Re Group, Ltd. and Its Subsidiaries
Feb 10, 2017	A.M. Best Affirms Credit Ratings of Everest Re Group Ltd. and its Subsidiaries
Sep 09, 2015	A.M. Best Affirms Ratings of Everest Reinsurance (Bermuda) Ltd., Its Subsidiaries and Everest Re Group Ltd.
Jul 25, 2014	A.M. Best Affirms Ratings of Everest Reinsurance (Bermuda) Ltd., Its Subsidiaries and Everest Re Group Ltd.

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European Union Disclosures

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