



November 3rd, 2022

Rebecca Westover
Mountain View Whisman School District
1400 Montecito Avenue
Mountain View, CA 94043

RE: Storage Buildings at Various Sites Project - Rebid

In our capacity as the District's Construction Manager, we have completed a review of the Bid Proposals submitted by all prospective bidders of the **Storage Buildings at Various Sites Project - Rebid** that was bid on Wednesday October 12th, 2022 at 2:30 pm. In our review, we found that Guerra Construction Group has submitted the responsive and responsible low bid for the subject project.

- 1) Guerra Construction Group has a valid California Contractor's License with 'A – General Engineering' and 'B – General Building' classifications. Their License is current and active.
- 2) Their proposed surety company, The Gray Insurance Company, is licensed to do business in California and is rated A- (Excellent) by A.M Best Rating Center.
- 3) Their recent and past experience indicates that they are financially capable and possess the resources to perform on a project of this magnitude.
- 4) Their bid documents appear to be in order with all required submissions.
- 5) After publishing this project in the Daily Post, two (2) bids were received:

Guerra Construction Group	\$587,444.00
CWS Construction Group	\$885,000.00

The construction budget for this project was \$402,509.

The bid amount of \$597,444.00 exceeds the project budget by \$194,935. In talking with bidders for the project, the overage is largely a result of recent increases to material pricing and a larger than anticipated electrical scope of work along with the relatively small size of the project. We do not believe that rebidding the project would result in a lower bid amount.

In conclusion, based upon the above, it is our recommendation that the District award the contract for the **Storage Buildings at Various Sites Project - Rebid** in the amount of Five-hundred and Ninety-seven Thousand Four Hundred and Forty-four Dollars (\$597,444.00) to Guerra Construction Group. This amount includes a base bid amount of Five-hundred and Eighty-seven thousand Four Hundred and Forty-four dollars (\$587,444.00) and a Ten-Thousand-dollar (\$10,000.00) allowance for Unforeseen conditions and Unmarked Utilities

Please do not hesitate to contact Greystone West Company with any questions or concerns.

Sincerely,
Greystone West Company



Juan Sagarra
Project Manager

Encl: Bid Results
CSLB License Check
DIR Registration
CA DOI
AM Best Rating



Contractor's License Detail for License # 915544

DISCLAIMER: A license status check provides information taken from the CSLB license database. Before relying on this information, you should be aware of the following limitations.

- ▶ CSLB complaint disclosure is restricted by law (B&P 7124.6) If this entity is subject to public complaint disclosure click on link that will appear below for more information. Click [here](#) for a definition of disclosable actions.
- ▶ Only construction related civil judgments reported to CSLB are disclosed (B&P 7071.17).
- ▶ Arbitrations are not listed unless the contractor fails to comply with the terms.
- ▶ Due to workload, there may be relevant information that has not yet been entered into the board's license database.

Data current as of 10/13/2022 11:33:00 AM

Business Information

GUERRA CONSTRUCTION GROUP
984 MEMOREX DRIVE
SANTA CLARA, CA 95050
Business Phone Number:(408) 279-2027

Entity Corporation
Issue Date 05/12/2008
Expire Date **05/31/2024**

License Status

This license is current and active.

All information below should be reviewed.

Classifications

- ▶ A - GENERAL ENGINEERING
- ▶ B - GENERAL BUILDING

Bonding Information

Contractor's Bond

This license filed a Contractor's Bond with [GRAY CASUALTY & SURETY COMPANY \(THE\)](#).

Bond Number: GS23900047

Bond Amount: \$15,000

Effective Date: 12/08/2020

[Contractor's Bond History](#)

Bond of Qualifying Individual

The qualifying individual JAIME SALVADOR GUERRA certified that he/she owns 10 percent or more of the voting stock/membership interest of this company; therefore, the Bond of Qualifying Individual is not required.

Effective Date: 05/12/2008

Workers' Compensation

This license has workers compensation insurance with the [FEDERAL INSURANCE COMPANY](#)

Policy Number:54310135

Effective Date: 04/01/2020

Expire Date: 04/01/2023

[Workers' Compensation History](#)

Other

- ▶ Personnel listed on this license (current or disassociated) are listed on other licenses.

Contractor Information

Legal Entity Name
GUERRA CONSTRUCTION GROUP

Legal Entity Type
Corporation

Status
Active

Registration Number
1000000330

Registration effective date
07/01/20

Registration expiration date
06/30/23

Mailing Address
984 MEMOREX DR SANTA CLARA 95050 CA United...

Physical Address
984 MEMOREX DR SANTA CLARA 95050 CA United...

Email Address
jaime@guerraco.com

Trade Name/DBA
GUERRA CONSTRUCTION GROUP

License Number (s)
CSLB:915544
CSLB:915544

Registration History

Effective Date	Expiration Date
07/11/18	06/30/19
05/11/17	06/30/18
06/06/16	06/30/17
06/26/15	06/30/16
07/10/14	06/30/15
07/01/19	06/30/20
07/01/20	06/30/23

Legal Entity Information

Corporation Entity Number: C3093961

Federal Employment Identification Number: 262473636

President Name: JAIME GUERRA

Vice President Name: JAIME GUERRA

Treasurer Name: JAIME GUERRA

Secretary Name: JAIME GUERRA

CEO Name: JAIME GUERRA

Agency for Service:

Agent of Service Name: GUERRA CONSTRUCTION GROUP

Agent of Service Mailing Address: 984 MEMOREX DR SANTA CLARA 95050

Worker's Compensation

Do you lease employees through Professional Employer Organization (PEO)?: No

Please provide your current worker's compensation insurance information below:

PEO InformationName	Phone	Email
PEO	PEO	PEO

Insured by Carrier

Policy Holder Name:

Insurance Carrier:

Policy Number:

Inception date:

Expiration Date:

GUERRA (

Federal In

54310135

04/01/20

04/01/21



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COMPANY PROFILE

Company Information

GRAY INSURANCE COMPANY (THE)
P.O. BOX 6202
METAIRIE, LA 70009-6202

Old Company Names **Effective Date**

Agent For Service

AMANDA GARCIA
 330 N Brand Blvd Ste 700
 Glendale CA 91203

Reference Information

NAIC #:	36307
California Company ID #:	4664-9
Date Authorized in California:	02/20/2001
License Status:	UNLIMITED-NORMAL
Company Type:	Property & Casualty
State of Domicile:	LOUISIANA

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NAIC Group List

NAIC Group #: 1208 GRAY INS GRP

Lines Of Business

The company is authorized to transact business within these lines of insurance. For an explanation of any of these terms, please refer to the [glossary](#).

- AUTOMOBILE
- BOILER AND MACHINERY
- BURGLARY
- FIRE
- LIABILITY
- MARINE
- MISCELLANEOUS
- PLATE GLASS
- SPRINKLER
- SURETY
- WORKERS' COMPENSATION

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AM Best Rating Services

The Gray Insurance Company



AMB #: 002621 NAIC #: 36307 FEIN #: 720824217

Mailing Address

P.O. Box 6202
Metairie, Louisiana 70009-6202

[United States](#)

Web: www.grayinsco.com

Phone: 504-888-7790

Fax: 504-454-6122

[View Additional Address Information](#)

AM Best Rating Unit: [AMB #: 018392 - The Gray Insurance Group](#)

Assigned to insurance companies that have, in our opinion, an excellent ability to meet their ongoing insurance obligations.



View additional [news, reports and products](#) for this company.

Based on AM Best's analysis, [051888 - Gray & Company, Inc.](#) is the **AMB Ultimate Parent** and identifies the topmost entity of the corporate structure. View a list of [operating insurance entities](#) in this structure.

Best's Credit Ratings

Financial Strength [View Definition](#)

Rating (Rating Category): A- (Excellent)
Outlook (or Implication): Stable
Action: Affirmed
Effective Date: February 08, 2022
Initial Rating Date: June 30, 1987

Best's Credit Rating Analyst

Rating Office: A.M. Best Rating Services, Inc.
Financial Analyst: Christine DePalma
Associate Director : Raymond Thomson, CPCU, ARe, ARM
Note: See the Disclosure information Form or Press Release below for the office and analyst at the time of the rating event.

Long-Term Issuer Credit [View Definition](#)

Rating (Rating Category): a- (Excellent)
Outlook (or Implication): Stable
Action: Affirmed
Effective Date: February 08, 2022
Initial Rating Date: June 19, 2007

Disclosure Information

Disclosure Information Form
 View AM Best's [Rating Disclosure Form](#)
 View AM Best's [Rating Review Form](#)

Financial Size Category [View Definition](#)

Financial Size Category: VIII (\$100 Million to \$250 Million)

u Denotes [Under Review Best's Rating](#)

Rating History

AM Best has provided ratings & analysis on this company since 1987.

Financial Strength Rating

Effective Date	Rating
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Long-Term Issuer Credit Rating

Effective Date	Rating
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February 08, 2022	A-
January 28, 2021	A-
December 19, 2019	A-
November 30, 2018	A-
January 26, 2018	A-

February 08, 2022	a-
January 28, 2021	a-
December 19, 2019	a-
November 30, 2018	a-
January 26, 2018	a-

Related Financial and Analytical Data

The following links provide access to related data records that AM Best utilizes to provide financial and analytical data on a consolidated or branch basis.

AMB #	Company Name	Company Description
019234	The Gray Insurance Group (C)	Represents the "as filed" Company Consolidated financials for the Property/Casualty business of this legal entity.
018392	The Gray Insurance Group (G)	Represents the AM Best Consolidated financials for the Property/Casualty business of this legal entity.

Rating Unit

Best's Credit & Financial Reports



[Best's Credit Report](#) - financial data included in Best's Credit Report reflects the data used in determining the current credit rating(s) for AM Best Rating Unit: AMB #: [018392 - The Gray Insurance Group](#).



[Best's Credit Report - Archive](#) - reports which were released prior to the current Best's Credit Report.



[Best's Financial Report](#) - financial data included in Best's Financial Report reflects the most current data available to AM Best, including updated financial exhibits and additional company information, and is available to subscribers of Best's Insurance Reports.

View additional [news, reports and products](#) for this company.

Press Releases

Date	Title
Jan 28, 2021	AM Best Assigns Credit Ratings to The Gray Indemnity Company; Affirms Credit Ratings of The Gray Insurance Company and Affiliate
Jul 05, 2016	A.M. Best Assigns Ratings to The Gray Insurance Company of Louisiana
Nov 04, 2011	A.M. Best Revises Outlook to Stable for The Gray Insurance Group and Its Members
Oct 01, 2009	A.M. Best Revises Rating Outlook to Negative for Gray Insurance Group and Its Member

European Union Disclosures

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