



March 25, 2022

Rebecca Westover
Mountain View Whisman School District
1400 Montecito Avenue
Mountain View, CA 94043

RE: Park Restroom at Various Sites – Sitework Project

In our capacity as the District’s Construction Manager, we have completed a review of the Bid Proposals submitted by all prospective bidders for the **Park Restroom at Various Sites – Sitework Project** that was bid on Tuesday, March 22nd, 2022, at 2:00 p.m. In our review, we found that Guerra Construction, Inc., has submitted the responsive and responsible low bid for the subject project.

1. Guerra Construction, Inc. has a valid California contractor license with an A-General Engineering and B-General Building classification. License is current and active.
2. Their proposed Surety Company, The Gray Insurance Company is licensed to do business in California and is rated A- (Excellent) by A.M. Best Rating Center.
3. Their recent and past experience indicates that they are financially capable and possess the resources to perform on a project of this magnitude.
4. Their bid documents appear to be in order with all required submissions.
5. After publishing this project in the Daily Post, and holding a mandatory pre-bid conference, four (4) bids were received:

Evra Construction	\$445,000.00
Guerra Construction, Inc	\$597,422.00
Galeb Paving, Inc	\$793,500.00
101 Builders	\$989,101.00

Subsequent to the bid, and within the timeframe allotted by Public Contract Code, Evra Construction withdrew their bid for the project citing a clerical error, leaving Guerra Construction, Inc as the lowest responsible and responsive bidder.

The construction budget for this project was \$331,151.00. The bid received from Guerra Construction, Inc., was 80% over the budget.

After speaking with bidders, the budget overage can be attributed in part to the rising fuel prices, along with the uncertainty on where the rising costs will stop in relation to the project schedule starting in June. The scope of work for this project (grading, paving, concrete, utilities) relies heavily on products made from oil, or are manufactured with equipment fueled by oil. Moreover, material and soil transport are also affected by rising fuel costs. Additionally, due to current market conditions, electrical costs have significantly increased due to rising material costs and limited contractor availability.

The overall rapid increase in inflation within the last year, in conjunction with the summer project schedule, relatively small size of the project and the current bid climate are also impacting this bid number.

The District will utilize Measure T Program contingency to cover the project cost over and above the current budget. Greystone West and the District will work with the General Contractor to ensure these increased costs are mitigated as best as possible.

In conclusion, based upon the above, it is our recommendation that the District award the contract for the **Park Restrooms at Various Sites** in the amount of Five Hundred and Ninety-Seven Thousand Four Hundred and Twenty-Two Dollars (\$597,422.00) to Guerra Construction, Inc.

Please do not hesitate to contact Greystone West Company with any questions or concerns.

Sincerely,
Greystone West Company



Jason Cave
Construction Manager

Encl: CSLB license check – Guerra Construction Inc.
 A.M. Best Surety Check – The Gray Insurance Company
 Company Profile – The Gray Insurance Company
 DIR – Guerra Construction, Inc.
 Bid Results
 Evra Construction Bid Withdrawal Letter – March 23, 2022



Contractor's License Detail for License # 915544

DISCLAIMER: A license status check provides information taken from the CSLB license database. Before relying on this information, you should be aware of the following limitations.

- ▶ CSLB complaint disclosure is restricted by law ([B&P 7124.6](#)) If this entity is subject to public complaint disclosure click on link that will appear below for more information. Click [here](#) for a definition of disclosable actions.
- ▶ Only construction related civil judgments reported to CSLB are disclosed ([B&P 7071.17](#)).
- ▶ Arbitrations are not listed unless the contractor fails to comply with the terms.
- ▶ Due to workload, there may be relevant information that has not yet been entered into the board's license database.

Data current as of 3/24/2022 2:25:43 PM

Business Information

GUERRA CONSTRUCTION GROUP
984 MEMOREX DRIVE
SANTA CLARA, CA 95050
Business Phone Number:(408) 279-2027

Entity Corporation
Issue Date 05/12/2008
Expire Date 05/31/2022

License Status

This license is current and active.

All information below should be reviewed.

Classifications

- ▶ [A - GENERAL ENGINEERING](#)
- ▶ [B - GENERAL BUILDING](#)

Bonding Information

Contractor's Bond

This license filed a Contractor's Bond with [GRAY CASUALTY & SURETY COMPANY \(THE\)](#).

Bond Number: GS23900047

Bond Amount: \$15,000

Effective Date: 12/08/2020

[Contractor's Bond History](#)

Bond of Qualifying Individual

The qualifying individual JAIME SALVADOR GUERRA certified that he/she owns 10 percent or more of the voting stock/membership interest of this company; therefore, the Bond of Qualifying Individual is not required.

Effective Date: 05/12/2008

Workers' Compensation

This license has workers compensation insurance with the [FEDERAL INSURANCE COMPANY](#)

Policy Number:54310135

Effective Date: 04/01/2020

Expire Date: 04/01/2022

[Workers' Compensation History](#)

Other

- ▶ Personnel listed on this license (current or disassociated) are listed on other licenses.

AM Best Rating Services

The Gray Insurance Company

BestLink  AMB #: 002621 NAIC #: 36307 FEIN #: 720824217

Mailing Address

P.O. Box 6202
Metairie, Louisiana 70009-6202
[United States](#)

Web: www.grayinsco.com

Phone: 504-888-7790

Fax: 504-454-6122

[View Additional Address Information](#)

Assigned to insurance companies that have, in our opinion, an excellent ability to meet their ongoing insurance obligations.



View additional [news, reports and products](#) for this company.

AM Best Rating Unit: [AMB #: 018392 - The Gray Insurance Group](#)

Based on AM Best's analysis, [051888 - Gray & Company, Inc.](#) is the **AMB Ultimate Parent** and identifies the topmost entity of the corporate structure. View a list of [operating insurance entities](#) in this structure.

Best's Credit Ratings

Financial Strength [View Definition](#)

Rating (Rating Category):	A- (Excellent)
Outlook (or Implication):	Stable
Action:	Affirmed
Effective Date:	February 08, 2022
Initial Rating Date:	June 30, 1987

Best's Credit Rating Analyst

Rating Office: A.M. Best Rating Services, Inc.
Financial Analyst: Christine DePalma
Associate Director : Raymond Thomson, CPCU, ARe, ARM
Note: See the Disclosure information Form or Press Release below for the office and analyst at the time of the rating event.

Long-Term Issuer Credit [View Definition](#)

Rating (Rating Category):	a- (Excellent)
Outlook (or Implication):	Stable
Action:	Affirmed
Effective Date:	February 08, 2022
Initial Rating Date:	June 19, 2007

Disclosure Information

Disclosure Information Form
View AM Best's [Rating Disclosure Form](#)
View AM Best's [Rating Review Form](#)

Financial Size Category [View Definition](#)

Financial Size Category: VIII (\$100 Million to \$250 Million)

u Denotes [Under Review Best's Rating](#)

Rating History

AM Best has provided ratings & analysis on this company since 1987.

Financial Strength Rating

Long-Term Issuer Credit Rating

Effective Date	Rating
February 08, 2022	A-
January 28, 2021	A-
December 19, 2019	A-
November 30, 2018	A-
January 26, 2018	A-

Effective Date	Rating
February 08, 2022	a-
January 28, 2021	a-
December 19, 2019	a-
November 30, 2018	a-
January 26, 2018	a-

Related Financial and Analytical Data

The following links provide access to related data records that AM Best utilizes to provide financial and analytical data on a consolidated or branch basis.

AMB #	Company Name	Company Description
019234	The Gray Insurance Group (C)	Represents the "as filed" Company Consolidated financials for the Property/Casualty business of this legal entity.
018392	The Gray Insurance Group (G) Rating Unit	Represents the AM Best Consolidated financials for the Property/Casualty business of this legal entity.

Best's Credit & Financial Reports



[Best's Credit Report](#) - financial data included in Best's Credit Report reflects the data used in determining the current credit rating(s) for AM Best Rating Unit: AMB #: [018392 - The Gray Insurance Group](#).



[Best's Credit Report - Archive](#) - reports which were released prior to the current Best's Credit Report.



[Best's Financial Report](#) - financial data included in Best's Financial Report reflects the most current data available to AM Best, including updated financial exhibits and additional company information, and is available to subscribers of Best's Insurance Reports.

View additional [news, reports and products](#) for this company.

Press Releases

<u>Date</u>	<u>Title</u>
Jan 28, 2021	AM Best Assigns Credit Ratings to The Gray Indemnity Company; Affirms Credit Ratings of The Gray Insurance Company and Affiliate
Jul 05, 2016	A.M. Best Assigns Ratings to The Gray Insurance Company of Louisiana
Nov 04, 2011	A.M. Best Revises Outlook to Stable for The Gray Insurance Group and Its Members
Oct 01, 2009	A.M. Best Revises Rating Outlook to Negative for Gray Insurance Group and Its Member

European Union Disclosures

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United Kingdom Disclosures

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Your Area
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COMPANY PROFILE**Company Information****GRAY INSURANCE COMPANY (THE)**

**P.O. BOX 6202
METAIRIE, LA 70009-6202**

Old Company Names**Effective Date****Agent For Service**

KARA BAYSINGER
525 MARKET STREET
26TH FLOOR
SAN FRANCISCO CA 94105

Reference Information

NAIC #:	36307
California Company ID #:	4664-9
Date Authorized in California:	02/20/2001
License Status:	UNLIMITED-NORMAL
Company Type:	Property & Casualty
State of Domicile:	LOUISIANA

[back to top](#)**NAIC Group List**

NAIC Group #: **1208** GRAY INS GRP

Lines Of Business

The company is authorized to transact business within these lines of insurance.
For an explanation of any of these terms, please refer to the [glossary](#).

AUTOMOBILE
BOILER AND MACHINERY
BURGLARY
FIRE
LIABILITY
MARINE
MISCELLANEOUS
PLATE GLASS
SPRINKLER
SURETY
WORKERS' COMPENSATION

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Contractor Information

Legal Entity Name

GUERRA CONSTRUCTION GROUP

Legal Entity Type

Corporation

Status

Active

Registration Number

1000000330

Registration effective date

7/1/2020

Registration expiration date

6/30/2023

Mailing Address

984 MEMOREX DR SANTA CLARA 95050 CA Unit...

Physical Address

984 MEMOREX DR SANTA CLARA 95050 CA Unit...

Email Address
Trade Name/DBA

GUERRA CONSTRUCTION GROUP

License Number(s)

CSLB:915544

CSLB:915544

Registration History

Effective Date	Expiration Date
7/11/2018	6/30/2019
5/11/2017	6/30/2018
6/6/2016	6/30/2017
6/26/2015	6/30/2016
7/10/2014	6/30/2015
7/1/2019	6/30/2020
7/1/2020	6/30/2023

Legal Entity Information

Corporation Number:

C3093961

Federal Employment Identification Number:
President Name:

JAIME GUERRA

Vice President Name:

JAIME GUERRA

Treasurer Name:

JAIME GUERRA

Secretary Name:

JAIME GUERRA

CEO Name:

JAIME GUERRA

Agent of Service Name:

GUERRA CONSTRUCTION GROUP

Agent of Service Mailing Address:

984 MEMOREX DR SANTA CLARA 95050 CA United States of America

Workers Compensation

Do you lease employees through Professional Employer Organization (PEO)?: No

Please provide your current workers compensation insurance information below:

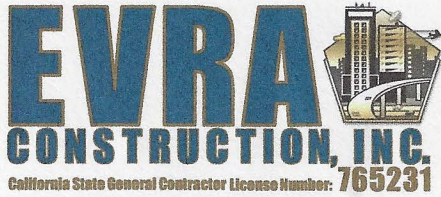
	PEO	PEO	PEO
PEO InformationName	Phone	Email	

Insured by Carrier

Policy Holder Name:GUERRA CONSTRUCTION GROUP**Insurance Carrier:**

Federal Insurance Company**Policy Number:**54310135**Inception date:**4/1/2020

Expiration Date:4/1/2021



March 23, 2022

Mountain View Whisman School District
1400 Montecito Ave
Mountain View, CA 94943

EVRA Construction Inc. withdraw Bid for Mountain View Whisman School District "SITEWORK FOR PARK RESTROOMS AT VARIOUS SITE" project, because we made a clerical error when calculating the bid amount.

Due to human error, we have not included the price of the AMY IMAI (HUFF) ELEMENTARY SCHOOL in the grandtotal. (See attached pages for bid calculation)

Sincerely,

A handwritten signature in blue ink, appearing to read 'Yefim', is written over the word 'Sincerely,'.

✓ Yefim Ostrovsky
President EVRA Construction, Inc.

AMY IMAI(HUFF) EL. SCHOOL		
1	Saw Cut and Demo	15000
2	Dump	12000
3	Excavation & Back filling	9000
4	Underground plumbing	41000
5	Asphalt Paving	28000
6	Concrete Slab	9500
7	Electrical	30000
8	Drinking fountain	10000
	Total	154500
		154500
CASTRO MISTRAL EL. SCHOOL		
1	Grading	7500
2	Excavation & Back filling	9000
3	Underground plumbing	28000
4	Asphalt Paving	11000
5	Concrete Slab	9500
6	Electrical	30000
7	Drinking fountain	10000
8	Fance	37000
	Total	142000
		142000
EDITH LANDELS EL. SCHOOL		
1	Saw Cut and Demo	17000
2	Dump	12000
3	Excavation & Back filling	23000
4	Underground plumbing	66000
5	Asphalt Paving	40000
6	Concrete Slab	9500
7	Electrical	30000
8	Drinking fountain	10000
	Total	207500
		207500
	General Condition	10000
	Bond	11000
	Project Manager	20000
	Overhead & Profit	55000
	Total	96000
		96000
	GRANDTOTAL	445500
		445500