

Curriculum Associates®

Prepared For:

Swati Dagar
Mountain View-Whisman Sch Dist
750A San Pierre Way,
Mountain View, CA 94043

5/25/2021

Dear Swati Dagar,

Thank you for requesting a price quote from Curriculum Associates. The chart below provides a summary of the products and/or services included. If you have any questions or would like any changes, please contact us.

Quote ID: 233425.10 Valid through: 12/31/2021

| Product | List Price | Net Price |
|--------------------------|---------------------|---------------------|
| i-Ready | \$575,317.20 | \$499,526.34 |
| Professional Development | \$59,000.00 | \$52,500.00 |
| | List Total: | \$634,317.20 |
| | Savings: | \$82,290.86 |
| | Shipping/Tax/Other: | \$0.00 |
| | Total: | \$552,026.34 |

Thank you again for your interest in Curriculum Associates.

Sincerely

Angela Barth

abarth@cainc.com

Please submit this quote with your purchase order

Curriculum Associates®

Quote ID: 233425.10 Date: 5/25/2021 Valid through: 12/31/2021

Prepared For:

Swati Dagar
 Mountain View-Whisman Sch Dist
 750A San Pierre Way,
 Mountain View, CA 94043
 sdagar@mvwsd.org
 (650) 526-3500

Your Representative:

Angela Barth
 abarth@cainc.com

Benjamin Bubb Elem School 525 Hans Ave, Mountain View, CA 94040

Total Building Enrollment: 386, Grade Range: K - 5

| Product Name | Grade | Item # | Qty | List Price | Net Price | Total |
|---|----------|---------|-----|-------------|-------------|-------------|
| Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development) | Multiple | 28024.0 | 1 | \$500.00 | \$0.00 | \$0.00 |
| Professional Development i-Ready Assessment and Personalized Instruction Advanced User Package - One Advanced User Session (Year 3 Recommended) | Multiple | 19983.0 | 3 | \$1,500.00 | \$1,500.00 | \$4,500.00 |
| i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 3 Years | Multiple | 15015.0 | 1 | \$50,055.00 | \$47,552.25 | \$47,552.25 |
| i-Ready Partners Implementation Support- Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (3 Years) | Multiple | 27941.0 | 1 | \$4,500.00 | \$0.00 | \$0.00 |
| Subtotal: | | | | | | \$52,052.25 |
| Shipping: | | | | | | \$0.00 |
| Tax: | | | | | | \$0.00 |
| School Subtotal: | | | | | | \$52,052.25 |

Crittenden Middle School 1701 Rock St, Mountain View, CA 94043

Total Building Enrollment: 543, Grade Range: 6 - 8

| Product Name | Grade | Item # | Qty | List Price | Net Price | Total |
|---|----------|---------|-----|-------------|-------------|-------------|
| Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development) | Multiple | 28024.0 | 1 | \$500.00 | \$0.00 | \$0.00 |
| Professional Development i-Ready Assessment and Personalized Instruction Advanced User Package - One Advanced User Session (Year 3 Recommended) | Multiple | 19983.0 | 3 | \$1,500.00 | \$1,500.00 | \$4,500.00 |
| i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 3 Years | Multiple | 15016.0 | 1 | \$58,966.20 | \$56,017.89 | \$56,017.89 |
| i-Ready Partners Implementation Support- Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (3 Years) | Multiple | 27941.0 | 1 | \$4,500.00 | \$0.00 | \$0.00 |
| Subtotal: | | | | | | \$60,517.89 |
| Shipping: | | | | | | \$0.00 |
| Tax: | | | | | | \$0.00 |
| School Subtotal: | | | | | | \$60,517.89 |

Edith Landels Elem School 115 W Dana St, Mountain View, CA 94041

Total Building Enrollment: 443, Grade Range: K - 5

| Product Name | Grade | Item # | Qty | List Price | Net Price | Total |
|---|----------|---------|-----|-------------|------------------|-------------|
| Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development) | Multiple | 28024.0 | 1 | \$500.00 | \$0.00 | \$0.00 |
| Professional Development i-Ready Assessment and Personalized Instruction Advanced User Package - One Advanced User Session (Year 3 Recommended) | Multiple | 19983.0 | 3 | \$1,500.00 | \$1,500.00 | \$4,500.00 |
| i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 3 Years | Multiple | 15015.0 | 1 | \$50,055.00 | \$47,552.25 | \$47,552.25 |
| i-Ready Partners Implementation Support- Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (3 Years) | Multiple | 27941.0 | 1 | \$4,500.00 | \$0.00 | \$0.00 |
| | | | | | Subtotal: | \$52,052.25 |
| | | | | | Shipping: | \$0.00 |
| | | | | | Tax: | \$0.00 |
| | | | | | School Subtotal: | \$52,052.25 |

Frank L Huff ES 253 Martens Ave, Mountain View, CA 94040

Total Building Enrollment: 446, Grade Range: K - 5

| Product Name | Grade | Item # | Qty | List Price | Net Price | Total |
|---|----------|---------|-----|-------------|------------------|-------------|
| Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development) | Multiple | 28024.0 | 1 | \$500.00 | \$0.00 | \$0.00 |
| Professional Development i-Ready Assessment and Personalized Instruction Advanced User Package - One Advanced User Session (Year 3 Recommended) | Multiple | 19983.0 | 3 | \$1,500.00 | \$1,500.00 | \$4,500.00 |
| i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 3 Years | Multiple | 15015.0 | 1 | \$50,055.00 | \$47,552.25 | \$47,552.25 |
| i-Ready Partners Implementation Support- Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (3 Years) | Multiple | 27941.0 | 1 | \$4,500.00 | \$0.00 | \$0.00 |
| | | | | | Subtotal: | \$52,052.25 |
| | | | | | Shipping: | \$0.00 |
| | | | | | Tax: | \$0.00 |
| | | | | | School Subtotal: | \$52,052.25 |

Gabriela Mistral Elem Sch 505 Escuela Ave, Mountain View, CA 94040

Total Building Enrollment: 364, Grade Range: K - 5

| Product Name | Grade | Item # | Qty | List Price | Net Price | Total |
|---|----------|---------|-----|-------------|-------------|-------------|
| Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development) | Multiple | 28024.0 | 1 | \$500.00 | \$0.00 | \$0.00 |
| Professional Development i-Ready Assessment and Personalized Instruction Advanced User Package - One Advanced User Session (Year 3 Recommended) | Multiple | 19983.0 | 3 | \$1,500.00 | \$1,500.00 | \$4,500.00 |
| i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 3 Years | Multiple | 15015.0 | 1 | \$50,055.00 | \$47,552.25 | \$47,552.25 |
| i-Ready Partners Implementation Support- Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (3 Years) | Multiple | 27941.0 | 1 | \$4,500.00 | \$0.00 | \$0.00 |
| | | | | | Subtotal: | \$52,052.25 |
| | | | | | Shipping: | \$0.00 |

| | | |
|--|------------------|-------------|
| | Tax: | \$0.00 |
| | School Subtotal: | \$52,052.25 |

Graham Middle School 1175 Castro St, Mountain View, CA 94040

Total Building Enrollment: 895, Grade Range: 6 - 8

| Product Name | Grade | Item # | Qty | List Price | Net Price | Total |
|---|----------|---------|-----|-------------|-------------|-------------|
| Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development) | Multiple | 28024.0 | 1 | \$500.00 | \$0.00 | \$0.00 |
| Professional Development i-Ready Assessment and Personalized Instruction Advanced User Package - One Advanced User Session (Year 3 Recommended) | Multiple | 19983.0 | 3 | \$1,500.00 | \$1,500.00 | \$4,500.00 |
| i-Ready Assessment and Personalized Instruction Math and Reading Site License 801-1200 Students 3 Years | Multiple | 15017.0 | 1 | \$75,576.00 | \$71,797.20 | \$71,797.20 |
| i-Ready Partners Implementation Support- Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (3 Years) | Multiple | 27941.0 | 1 | \$4,500.00 | \$0.00 | \$0.00 |
| Subtotal: | | | | | | \$76,297.20 |
| Shipping: | | | | | | \$0.00 |
| Tax: | | | | | | \$0.00 |
| School Subtotal: | | | | | | \$76,297.20 |

Jose Antonio Vargas ES 220 N Whisman Rd, Mountain View, CA 94043

Total Building Enrollment: 327, Grade Range: K - 5

| Product Name | Grade | Item # | Qty | List Price | Net Price | Total |
|---|----------|---------|-----|-------------|-------------|-------------|
| Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development) | Multiple | 28024.0 | 1 | \$500.00 | \$0.00 | \$0.00 |
| Professional Development i-Ready Assessment and Personalized Instruction Advanced User Package - One Advanced User Session (Year 3 Recommended) | Multiple | 19983.0 | 3 | \$1,500.00 | \$1,500.00 | \$4,500.00 |
| i-Ready Assessment and Personalized Instruction Math and Reading Site License 201-350 Students 3 Years | Multiple | 15014.0 | 1 | \$35,250.00 | \$33,487.50 | \$33,487.50 |
| i-Ready Partners Implementation Support- Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (3 Years) | Multiple | 27941.0 | 1 | \$4,500.00 | \$0.00 | \$0.00 |
| Subtotal: | | | | | | \$37,987.50 |
| Shipping: | | | | | | \$0.00 |
| Tax: | | | | | | \$0.00 |
| School Subtotal: | | | | | | \$37,987.50 |

Mariano Castro Elem School 500 Toft St, Mountain View, CA 94041

Total Building Enrollment: 277, Grade Range: K - 5

| Product Name | Grade | Item # | Qty | List Price | Net Price | Total |
|---|----------|---------|-----|-------------|-------------|-------------|
| Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development) | Multiple | 28024.0 | 1 | \$500.00 | \$0.00 | \$0.00 |
| Professional Development i-Ready Assessment and Personalized Instruction Advanced User Package - One Advanced User Session (Year 3 Recommended) | Multiple | 19983.0 | 3 | \$1,500.00 | \$1,500.00 | \$4,500.00 |
| i-Ready Assessment and Personalized Instruction Math and Reading Site License 201-350 Students 3 Years | Multiple | 15014.0 | 1 | \$35,250.00 | \$33,487.50 | \$33,487.50 |

| | | | | | | |
|---|----------|---------|---|------------|------------------|-------------|
| i-Ready Partners Implementation Support- Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (3 Years) | Multiple | 27941.0 | 1 | \$4,500.00 | \$0.00 | \$0.00 |
| | | | | | Subtotal: | \$37,987.50 |
| | | | | | Shipping: | \$0.00 |
| | | | | | Tax: | \$0.00 |
| | | | | | School Subtotal: | \$37,987.50 |

Monta Loma Elementary School 460 Thompson Ave, Mountain View, CA 94043

Total Building Enrollment: 265, Grade Range: K - 5

| Product Name | Grade | Item # | Qty | List Price | Net Price | Total |
|---|----------|---------|-----|-------------|------------------|-------------|
| Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development) | Multiple | 28024.0 | 1 | \$500.00 | \$0.00 | \$0.00 |
| Professional Development i-Ready Assessment and Personalized Instruction Advanced User Package - One Advanced User Session (Year 3 Recommended) | Multiple | 19983.0 | 3 | \$1,500.00 | \$1,500.00 | \$4,500.00 |
| i-Ready Assessment and Personalized Instruction Math and Reading Site License 201-350 Students 3 Years | Multiple | 15014.0 | 1 | \$35,250.00 | \$33,487.50 | \$33,487.50 |
| i-Ready Partners Implementation Support- Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (3 Years) | Multiple | 27941.0 | 1 | \$4,500.00 | \$0.00 | \$0.00 |
| | | | | | Subtotal: | \$37,987.50 |
| | | | | | Shipping: | \$0.00 |
| | | | | | Tax: | \$0.00 |
| | | | | | School Subtotal: | \$37,987.50 |

Mountain View-Whisman Sch Dist 750A San Pierre Way, Mountain View, CA 94043

Total Building Enrollment: 5286, Grade Range: K - 8

| Product Name | Grade | Item # | Qty | List Price | Net Price | Total |
|---|----------|---------|-----|------------|------------------|------------|
| Professional Development i-Ready Assessment and Personalized Instruction Add on Leadership Session (Up to 3 hrs) | Multiple | 19984.0 | 2 | \$0.00 | \$0.00 | \$0.00 |
| Professional Development i-Ready Assessment and Personalized Instruction New User - Getting Good Data Session (up to 6 hrs) | Multiple | 14432.0 | 2 | \$2,000.00 | \$1,500.00 | \$3,000.00 |
| | | | | | Subtotal: | \$3,000.00 |
| | | | | | Shipping: | \$0.00 |
| | | | | | Tax: | \$0.00 |
| | | | | | School Subtotal: | \$3,000.00 |

Stevenson ES 750b San Pierre Way, Mountain View, CA 94043

Total Building Enrollment: 457, Grade Range: K - 5

| Product Name | Grade | Item # | Qty | List Price | Net Price | Total |
|---|----------|---------|-----|-------------|-------------|-------------|
| Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development) | Multiple | 28024.0 | 1 | \$500.00 | \$0.00 | \$0.00 |
| Professional Development i-Ready Assessment and Personalized Instruction Advanced User Package - One Advanced User Session (Year 3 Recommended) | Multiple | 19983.0 | 3 | \$1,500.00 | \$1,500.00 | \$4,500.00 |
| i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 3 Years | Multiple | 15015.0 | 1 | \$50,055.00 | \$47,552.25 | \$47,552.25 |

| | | | | | | |
|---|----------|---------|---|------------|------------------|-------------|
| i-Ready Partners Implementation Support- Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (3 Years) | Multiple | 27941.0 | 1 | \$4,500.00 | \$0.00 | \$0.00 |
| | | | | | Subtotal: | \$52,052.25 |
| | | | | | Shipping: | \$0.00 |
| | | | | | Tax: | \$0.00 |
| | | | | | School Subtotal: | \$52,052.25 |

Theuerkauf Elementary School 1626 San Luis Ave, Mountain View, CA 94043

Total Building Enrollment: 333, Grade Range: K - 5

| Product Name | Grade | Item # | Qty | List Price | Net Price | Total |
|---|----------|---------|-----|-------------|------------------|-------------|
| Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development) | Multiple | 28024.0 | 1 | \$500.00 | \$0.00 | \$0.00 |
| Professional Development i-Ready Assessment and Personalized Instruction Advanced User Package - One Advanced User Session (Year 3 Recommended) | Multiple | 19983.0 | 3 | \$1,500.00 | \$1,500.00 | \$4,500.00 |
| i-Ready Assessment and Personalized Instruction Math and Reading Site License 201-350 Students 3 Years | Multiple | 15014.0 | 1 | \$35,250.00 | \$33,487.50 | \$33,487.50 |
| i-Ready Partners Implementation Support- Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (3 Years) | Multiple | 27941.0 | 1 | \$4,500.00 | \$0.00 | \$0.00 |
| | | | | | Subtotal: | \$37,987.50 |
| | | | | | Shipping: | \$0.00 |
| | | | | | Tax: | \$0.00 |
| | | | | | School Subtotal: | \$37,987.50 |

| Total | |
|---------------------|---------------------|
| List Total: | \$634,317.20 |
| Savings: | \$82,290.86 |
| Merchandise Total: | \$552,026.34 |
| Voucher/Credit: | \$0.00 |
| Estimated Tax: | \$0.00 |
| Estimated Shipping: | \$0.00 |
| Total: | \$552,026.34 |

Special Notes

5% discount applied to i-Ready based on scope of quote. 6% Multi-year discount applied. All i-Ready purchases require professional development. PD Yrs 2+ TBD. PO & payment req'd upfront for full value of sale.

F.O.B.: N. Billerica, MA 01862
 Shipping: Shipping based on MDSE total
 Terms: Net 30 days, pending credit approval
 Fed. ID: #26-3954988

Please submit this quote with your purchase order

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Curriculum Associates®

Information on Professional Development Sessions and COVID-19

Protecting the health and safety of the educators we serve and their students, as well as the health and safety of our employees, is of paramount importance to Curriculum Associates. While it is our preference to deliver PD sessions in person, circumstances related to COVID-19 may require us to provide sessions virtually instead. Curriculum Associates' policy is to only provide PD sessions in person where one of our employees can reach the session site by car and where adequate safety measures are in place to protect the health of our session leaders and participants. Curriculum Associates reserves the right to switch any session from in-person to virtual if we cannot reach a session site by car, if adequate safety measures cannot be put in place, or if Curriculum Associates determines that it would otherwise put its employees at risk to provide an in-person session.

If your school or district will not permit visitors at the time of a scheduled session, Curriculum Associates would be happy to provide an equivalent live, virtual session via videoconference. Similarly, Curriculum Associates will comply with your school or district's health and safety requirements regarding on-site visitors if we are given adequate advance notice. Our PD Operations team will work with school or district personnel to hold sessions in a manner that protects the safety of educators and your school community as well as Curriculum Associates employees.

We are pleased to be able to serve you in these challenging times and look forward to providing productive learning sessions to your staff. Any questions regarding scheduling in-person or virtual training sessions should be directed to pdoperations@cainc.com.

Curriculum Associates®

Placing an Order

Email: orders@cainc.com | **Fax:** 1-800-366-1158

Mail:

ATTN: CUSTOMER SERVICE DEPT.
Curriculum Associates LLC
153 Rangeway Rd
North Billerica, MA 01862-2013

Please visit CurriculumAssociates.com for more information about placing orders or contact CA's customer service department (1-800-225-0248) and reference quote number for questions.

Please attach quote to all signed purchase orders.

Shipping Policy

Unless otherwise noted, shipping costs are calculated as follows:

| Order Amount | Freight Amount |
|-----------------------|-----------------------|
| \$74.99 or less | Max charge of \$12.75 |
| \$75.00 to \$999.99 | 12% of order |
| \$1,000 to \$4,999.99 | 10% of order |

| Order Amount | Freight Amount |
|---------------------------|----------------|
| \$5,000.00 to \$99,999.99 | 8% of order |
| \$100,000 and more | 6% of order |

Please contact your local CA representative or customer service (1-800-225-0248) for expedited shipping rates. The weight limit for an expedited order is 500lbs.

Unless otherwise expressly indicated, the shipping terms for all deliveries is FOB CA's Shipping Point (whether to a CA or third party facility). Risk of loss and title is passed to purchaser upon transfer of the goods to carrier, standard shipping charges (listed above) are added to the invoice or included in the unit price unless otherwise specified.

Payment Terms

Payment terms are as follows:

- With credit approval: Net 30 days
- Without credit approval: payment in full at time of order
- Accounts must be current before subsequent shipments are made

To ensure payment processing is timely and environmentally conscious, CA encourages ACH or wire payments. CA's bank remittance information is:

- Account Number: 4418064408 | Account Name: Curriculum Associates, LLC
- Bank Name: Wells Fargo Bank – San Francisco, CA
- ABA Routing: 121000248
- SWIFT Code (International Only): WFBIUS6S
- Tax ID: 26-3954988

Please send any payment notifications to payments@cainc.com. Credit card payments are only accepted for purchases under \$50,000.

Invoice Receipt Preference

CA is pleased to offer electronic invoice delivery. Electronic invoice delivery allows CA to deliver your invoice in a timely and environmentally friendly manner. To request electronic invoice delivery please contact the CA Accounts Receivable team at invoices@cainc.com or by fax (1-800-366-1158). Please reference your quote number, provide a valid email address where the invoice should be directed, and indicate you would like to opt into electronic invoice delivery.

i-Ready®

Customer's use of i-Ready® shall be subject to the i-Ready Terms and Conditions of Use, which can be found at i-ready.com/support.

Return Policy

Except for materials sold on a non-refundable basis, purchaser may return, at purchaser risk and expense, purchased materials with pre-approval from CA's Customer Service within 12 months of purchase. Please examine your order upon receipt. Before returning material, call CA's Customer Service department (1-800-225-0248) for return authorization. When returning material, please include your return authorization number and the return form found on the CA website. i-Ready®, Toolbox®, and BRIGANCE® Online Management Systems may be returned for a pro-rated refund for the remaining time left on the contract. We do not accept returns on unused i-Ready or Toolbox licenses®, materials that have been used and/or are not in "saleable condition," and individual components of kits or sets including but not limited to BRIGANCE® Kits, Ready® student and teacher sets, and Ready Classroom® student and teacher sets. For more information about the return policy, please visit CurriculumAssociates.com/support/shipping-and-returns.