



May 6, 2021

Rebecca Westover
Mountain View Whisman School District
1400 Montecito Avenue
Mountain View, CA 94043

RE: Crittenden and Vargas Marquee Project

In our capacity as the District's Construction Manager, we have completed a review of the Bid Proposals submitted by all prospective bidders for the **Crittenden and Vargas Marquee Project** that was bid on Thursday, April 15, 2021 at 2:00 p.m. In our review, we found that Escon Builders has submitted the responsive and responsible low bid for the subject project.

1. Escon Builders has a valid California contractor license. License is current and active.
2. Their proposed Surety Company, American Contractors Indemnity Company is licensed to do business in California and is rated A++ (Superior) by A.M. Best Rating Center.
3. Their recent and experience indicates that they are financially capable and possess the resources to perform on a project of this magnitude.
4. Their bid documents appear to be in order with all required submissions.
5. After publishing this project in the Daily Post, two (2) bids were received:

Escon Builders - \$196,000
101 Builders - \$216,101

The construction budget for this project was \$154,601. The bid received from Escon Builders was 26% or \$41,399 over budget. We believe the overage is a result of a few contributing factors: (1) Due to the relatively small size of the project and specialized trades involved there was not much interest in the project resulting in only 2 firms

bidding, (2) recent material cost increases impacting metals increased the price of electrical conduit for the project. We do not see these two items improving in the near future and do not believe the District would benefit from re-bidding the project. Greystone West and the Design firm will work with the contractor to bring the overall project closer to budget.

In conclusion, based upon the above, it is our recommendation that the District award the contract for the **Crittenden and Vargas Marquee Project** in the amount of One Hundred Ninety-Six Thousand Dollars (\$196,000.00) to Escon Builders.

Please do not hesitate to contact Greystone West Company with any questions or concerns.

Sincerely,
Greystone West Company

Juan Sagarra
Construction Manager

Encl: CSLB license check – Escon Builders
 A.M. Best Surety Check – American Contractors Indemnity Company
 Company Profile – American Contractors Indemnity Company
 DIR – Escon Builders
 Bid Results



Contractor's License Detail for License # 846755

DISCLAIMER: A license status check provides information taken from the CSLB license database. Before relying on this information, you should be aware of the following limitations.

- ▶ CSLB complaint disclosure is restricted by law ([B&P 7124.6](#)) If this entity is subject to public complaint disclosure click on link that will appear below for more information. Click [here](#) for a definition of disclosable actions.
- ▶ Only construction related civil judgments reported to CSLB are disclosed ([B&P 7071.17](#)).
- ▶ Arbitrations are not listed unless the contractor fails to comply with the terms.
- ▶ Due to workload, there may be relevant information that has not yet been entered into the board's license database.

Data current as of 4/22/2021 12:31:39 PM

Business Information

R K & ASSOCIATES INC
dba ESCON BUILDERS

29516 UNION CITY BLVD
UNION CITY, CA 94587
Business Phone Number:(510) 475-1486

Entity Corporation
Issue Date 09/16/2004
Reissue Date 02/11/2015
Expire Date **02/28/2023**

License Status

This license is current and active.

All information below should be reviewed.

Classifications

B - GENERAL BUILDING CONTRACTOR

Bonding Information

Contractor's Bond

This license filed a Contractor's Bond with [NAVIGATORS INSURANCE COMPANY](#).

Bond Number: NAV00007947

Bond Amount: \$15,000

Effective Date: 09/08/2019

[Contractor's Bond History](#)

Bond of Qualifying Individual

The qualifying individual REZA KHORAMI certified that he/she owns 10 percent or more of the voting stock/membership interest of this company; therefore, the Bond of Qualifying Individual is not required.

Effective Date: 02/11/2015

Workers' Compensation

This license has workers compensation insurance with the [PREFERRED PROFESSIONAL INSURANCE COMPANY](#)

Policy Number: ON1044001

Effective Date: 10/15/2020

Expire Date: 10/15/2021

[Workers' Compensation History](#)

Miscellaneous Information

- ▶ 02/11/2015 - LICENSE REISSUED TO ANOTHER ENTITY

American Contractors Indemnity Company

AMB #: 011019 NAIC #: 10216 FEIN #: 954290651

Domiciliary Address

801 S. Figueroa Street Suite 700
Los Angeles, California 90017
United States

Web: www.hccsurety.com

Phone: 310-649-0990

Fax: 310-645-9274

AM Best Rating Unit: AMB #: 018421 - Houston Casualty Group

Assigned to insurance companies that have, in our opinion, a superior ability to meet their ongoing insurance obligations.



[View additional news, reports and products for this company.](#)

Based on AM Best's analysis, 058633 - Tokio Marine Holdings, Inc. is the **AMB Ultimate Parent** and identifies the topmost entity of the corporate structure. [View a list of operating insurance entities in this structure.](#)

Best's Credit Ratings

Financial Strength [View Definition](#)

Rating (Rating Category): A++ (Superior)

Affiliation Code: g (Group)

Outlook (or Implication): Stable

Action: Affirmed

Effective Date: December 09, 2020

Initial Rating Date: June 08, 1998

Long-Term Issuer Credit [View Definition](#)

Rating (Rating Category): aa+ (Superior)
Outlook (or Implication): Stable
Action: Affirmed
Effective Date: December 09, 2020
Initial Rating Date: June 28, 2005

Financial Size Category [View Definition](#)

Financial Size Category: XV (\$2 Billion or greater)

u Denotes Under Review Best's Rating

Best's Credit Rating Analyst

Rating Office: A.M. Best Rating Services, Inc.

Associate Director : Edin Imsirovic

Senior Director: Gregory T. Williams

Note: See the Disclosure information Form or Press Release below for the office and analyst at the time of the rating event.

Disclosure Information

Disclosure Information Form

[View AM Best's Rating Disclosure Form](#)

Press Release

[AM Best Affirms Credit Ratings of Houston Casualty Group Members and Affiliates](#)
December 09, 2020

[View AM Best's Rating Review Form](#)

Rating History

AM Best has provided ratings & analysis on this company since 1998.

Financial Strength Rating

Effective Date	Rating
12/9/2020	A++

12/12/2019	A++
12/21/2018	A++
12/13/2017	A++
11/2/2016	A++

Long-Term Issuer Credit Rating

Effective Date	Rating
12/9/2020	aa+
12/12/2019	aa+
12/21/2018	aa+
12/13/2017	aa+
11/2/2016	aa+

Best's Credit & Financial Reports



Best's Credit Report - financial data included in Best's Credit Report reflects the data used in determining the current credit rating(s) for AM Best Rating Unit: AMB #: 018421 - Houston Casualty Group.



Best's Credit Report - Archive - reports which were released prior to the current Best's Credit Report.



Best's Financial Report - financial data included in Best's Financial Report reflects the most current data available to AM Best, including updated financial exhibits and additional company information, and is available to subscribers of Best's Insurance Reports.

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Press Releases

<u>Date</u>	<u>Title</u>
Dec 09, 2020	AM Best Affirms Credit Ratings of Houston Casualty Group Members and Affiliates
Dec 12, 2019	AM Best Affirms Credit Ratings of Houston Casualty Group Members and Affiliates
Dec 21, 2018	AM Best Affirms Credit Ratings of Houston Casualty Group Members and Affiliates
Dec 13, 2017	A.M. Best Affirms Credit Ratings of Houston Casualty Group Members and Affiliates
Nov 02, 2016	A.M. Best Upgrades Credit Ratings of Houston Casualty Group Members and Affiliates
Oct 22, 2015	A.M. Best Affirms Ratings of HCC Insurance Holdings, Inc. and Its Subsidiaries
Jun 11, 2015	A.M. Best Comments on Ratings of HCC Insurance Holdings, Inc. and Its

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 Company Performance & Comparison Data
 Company Enforcement Action
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COMPANY PROFILE

Company Information

AMERICAN CONTRACTORS INDEMNITY COMPANY

**801 S. FIGUEROA STREET
 LOS ANGELES, CA 90017**

Old Company Names

Effective Date

Agent For Service

ANNA NOVEMAN
 801 S Figueroa Street Suite 700
 Los Angeles CA 90017

Reference Information

NAIC #:	10216
California Company ID #:	3634-3
Date Authorized in California:	05/23/1994
License Status:	UNLIMITED-NORMAL
Company Type:	Property & Casualty
State of Domicile:	CALIFORNIA

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NAIC Group List

NAIC Group #: **3098** Tokio Marine Holdings Inc GRP

Lines Of Business

The company is authorized to transact business within these lines of insurance. For an explanation of any of these terms, please refer to the [glossary](#).

SURETY

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Contractor Information

Registration History

Legal Entity Name
FOOTHILL AIR CONDITIONING AND HEATING, INC.

Legal Entity Type
Corporation

Status
Active

Registration Number
1000000433

Registration effective date
7/1/2020

Registration expiration date
6/30/2021

Mailing Address
17419 FARLEY ROAD WEST LOS GATOS 95030 CA ...

Physical Address
17419 FARLEY ROAD WEST LOS GATOS 95030 CA ...

Email Address

Trade Name/DBA

License Number(s)
CSLB:363862
CSLB:363862

Effective Date	Expiration Date
6/14/2018	6/30/2019
5/15/2017	6/30/2018
5/6/2016	6/30/2017
7/1/2015	6/30/2016
7/16/2014	6/30/2015
7/1/2019	6/30/2020
7/1/2020	6/30/2021

Legal Entity Information

Corporation Number:
C0828235

Federal Employment Identification Number:

President Name:
STEVE DAVIES

Vice President Name:

Treasurer Name:

Secretary Name:

CEO Name:

Agent of Service Name:
STEVE DAVIES

Agent of Service Mailing Address:
17419 FARLEY ROAD WEST LOS GATOS 95030 CA United States of America

Workers Compensation

Do you lease employees through Professional No

Employer Organization

(PEO)?:

**Please provide your
current workers**

**compensation insurance
information below:**

PEO	PEO	PEO
PEO InformationName	Phone	Email

Insured by Carrier

Policy Holder Name:FOOTHILL AIR CONDITIONING AND HEATING, INC.**Insurance Carrier:**
INSURANCE COMPANY OF THE WEST**Policy Number:**WPL502151504**Inception date:**
6/30/2019**Expiration Date:**6/30/2020

