



May 6, 2021

Rebecca Westover
Mountain View Whisman School District
1400 Montecito Avenue
Mountain View, CA 94043

RE: HVAC Modernization & Replacement Project

In our capacity as the District's Construction Manager, we have completed a review of the Bid Proposals submitted by all prospective bidders for the **HVAC Modernization & Replacement Project** that was bid on Tuesday, April 20, 2021 at 2:00 p.m. In our review, we found that Foothill Air Conditioning & Heating, Inc., has submitted the responsive and responsible low bid for the subject project.

1. Foothill Air Conditioning & Heating, Inc., has a valid California contractor license. License is current and active.
2. Their proposed Surety Company, Everest Reinsurance Company is licensed to do business in California and is rated A+ (Superior) by A.M. Best Rating Center.
3. Their recent and experience indicates that they are financially capable and possess the resources to perform on a project of this magnitude.
4. Their bid documents appear to be in order with all required submissions.
5. After publishing this project in the Daily Post, four (4) bids were received:

Foothill Air Conditioning -	\$4,943,700
BRCO Constructors -	\$5,099,000
EF Brett and Company -	\$5,445,000
RC Benson & Sons -	\$5,649,950

The construction budget for this project was \$6,100,000. The bid received from Foothill Air Conditioning & Heating, Inc., was within budget.

In conclusion, based upon the above, it is our recommendation that the District award the contract for the **HVAC Modernization & Replacement Project** in the amount of Four Million Nine Hundred Seventy-Three Thousand Seven Hundred Dollars (\$4,973,700.00) to Foothill Air Conditioning & Heating, Inc. This amount includes the base bid of \$4,943,700 plus a \$30,000 allowance for unforeseen dry rot repairs.

Please do not hesitate to contact Greystone West Company with any questions or concerns.

Sincerely,
Greystone West Company

Damien Lee
Construction Manager

Encl: CSLB license check –Foothill Air Conditioning & Heating, Inc.
 A.M. Best Surety Check – Everest Reinsurance Company
 Company Profile – Everest Reinsurance Company
 DIR – Foothill Air Conditioning & Heating, Inc.
 Bid Results



Contractor's License Detail for License # 363862

DISCLAIMER: A license status check provides information taken from the CSLB license database. Before relying on this information, you should be aware of the following limitations.

- ▶ CSLB complaint disclosure is restricted by law (B&P 7124.6) If this entity is subject to public complaint disclosure click on link that will appear below for more information. Click [here](#) for a definition of disclosable actions.
- ▶ Only construction related civil judgments reported to CSLB are disclosed (B&P 7071.17).
- ▶ Arbitrations are not listed unless the contractor fails to comply with the terms.
- ▶ Due to workload, there may be relevant information that has not yet been entered into the board's license database.

Data current as of 4/21/2021 7:24:35 AM

Business Information

FOOTHILL AIR CONDITIONING AND HEATING INC
17419 FARLEY ROAD WEST
LOS GATOS, CA 95030
Business Phone Number:(408) 395-2500

Entity Corporation
Issue Date 08/15/1978
Expire Date **08/31/2022**

License Status

This license is current and active.

All information below should be reviewed.

Classifications

- ▶ C20 - WARM-AIR HEATING, VENTILATING AND AIR-CONDITIONING
- ▶ B - GENERAL BUILDING CONTRACTOR
- ▶ C43 - SHEET METAL

Bonding Information

Contractor's Bond

This license filed a Contractor's Bond with [THE GUARANTEE COMPANY OF NORTH AMERICA USA](#).

Bond Number: 12095803
Bond Amount: \$15,000
Effective Date: 01/01/2016
[Contractor's Bond History](#)

Bond of Qualifying Individual

The qualifying individual STEVE DOUGLAS DAVIES certified that he/she owns 10 percent or more of the voting stock/membership interest of this company; therefore, the Bond of Qualifying Individual is not required.

Effective Date: 09/22/2011
[BQI's Bond History](#)

Workers' Compensation

This license has workers compensation insurance with the [INSURANCE COMPANY OF THE WEST](#)

Policy Number:WPL502151508
Effective Date: 07/01/2020
Expire Date: 07/01/2021
[Workers' Compensation History](#)

Other

- ▶ Personnel listed on this license (current or disassociated) are listed on other licenses.

Everest Reinsurance Company

AMB #: 003519 NAIC #: 26921 FEIN #: 222005057

Mailing Address

P.O. Box 830
Liberty Corner, New Jersey 07938-0830
United States

Web: www.everestre.com

Phone: 908-604-3000

Fax: 908-604-3450

[View Additional Address Information](#)

AM Best Rating Unit: AMB #: 058455 - Everest Re Group, Ltd.

Assigned to insurance companies that have, in our opinion, a superior ability to meet their ongoing insurance obligations.



[View additional news, reports and products for this company.](#)

Based on AM Best's analysis, 058455 - Everest Re Group, Ltd. is the **AMB Ultimate Parent** and identifies the topmost entity of the corporate structure. [View a list of operating insurance entities in this structure.](#)

Best's Credit Ratings

Financial Strength View Definition

Rating (Rating Category): A+ (Superior)

Affiliation Code: g (Group)

Outlook (or Implication): Stable

Action: Affirmed

Effective Date: May 29, 2020

Initial Rating Date: June 30, 1978

Long-Term Issuer Credit View Definition

Rating (Rating Category): aa- (Superior)

Outlook (or Implication): Stable

Action: Affirmed

Effective Date: May 29, 2020

Initial Rating Date: June 02, 2004

Financial Size Category [View Definition](#)

Financial Size Category: XV (\$2 Billion or greater)

u Denotes Under Review Best's Rating

Best's Credit Rating Analyst

Rating Office: A.M. Best Rating Services, Inc.

Senior Financial Analyst: Darian Ryan

Director: Steven M. Chirico, CPA

Note: See the Disclosure information Form or Press Release below for the office and analyst at the time of the rating event.

Note: Credit Ratings on this company are European Union Endorsed and United Kingdom Endorsed

Disclosure Information

Disclosure Information Form

[View AM Best's Rating Disclosure Form](#)

Press Release

[AM Best Affirms Credit Ratings of Everest Re Group, Ltd. and Its Subsidiaries](#)

May 29, 2020

[View AM Best's Rating Review Form](#)

Rating History

AM Best has provided ratings & analysis on this company since 1978.

Financial Strength Rating

Effective Date	Rating
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5/29/2020	A+
5/2/2019	A+
3/16/2018	A+
2/10/2017	A+
9/9/2015	A+

Long-Term Issuer Credit Rating

Effective Date	Rating
5/29/2020	aa-
5/2/2019	aa-
3/16/2018	aa-
2/10/2017	aa-
9/9/2015	aa-

Related Financial and Analytical Data

The following links provide access to related data records that AM Best utilizes to provide financial and analytical data on a consolidated or branch basis.

AMB #	Company Name	Company Description
005696	Everest Re U.S. Group (G)	Represents the AM Best Consolidated financials for the Property/Casualty business of this legal entity.
019800	Everest Re U.S. Group (CS)	Represents Property/Casualty business of this legal entity.
087034	Everest Reinsurance Company CAB	Represents the Property/Casualty financials for the Canada Branch of this legal entity.
093179	Everest Reinsurance Company SGB	Represents the Property/Casualty financials for the Singapore Branch of this legal entity.

Best's Credit & Financial Reports



Best's Credit Report - financial data included in Best's Credit Report reflects the data used in determining the current credit rating(s) for AM Best Rating Unit: AMB #: 058455 - Everest Re Group, Ltd..



Best's Credit Report - Archive - reports which were released prior to the current Best's Credit Report.

Best's Financial Report - financial data included in Best's Financial Report reflects the most current data available to AM Best, including updated financial exhibits and additional company information, and is available to subscribers of Best's Insurance Reports.

View additional news, reports and products for this company.

Press Releases

<u>Date</u>	<u>Title</u>
May 29, 2020	AM Best Affirms Credit Ratings of Everest Re Group, Ltd. and Its Subsidiaries
May 02, 2019	AM Best Affirms Credit Ratings of Everest Re Group, Ltd. and Its Subsidiaries
Mar 16, 2018	A.M. Best Affirms Credit Ratings of Everest Re Group, Ltd. and Its Subsidiaries
Feb 10, 2017	A.M. Best Affirms Credit Ratings of Everest Re Group Ltd. and its Subsidiaries
Sep 09, 2015	A.M. Best Affirms Ratings of Everest Reinsurance (Bermuda) Ltd., Its Subsidiaries and Everest Re Group Ltd.
Jul 25, 2014	A.M. Best Affirms Ratings of Everest Reinsurance (Bermuda) Ltd., Its Subsidiaries and Everest Re Group Ltd.
Jul 25, 2013	A.M. Best Affirms Ratings of Everest Re Group Ltd., Everest Reinsurance

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Best's Credit Ratings Mobile App



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COMPANY PROFILE

Company Information

EVEREST REINSURANCE COMPANY
PO BOX 830
LIBERTY CORNER, NJ 07938-0830
800-269-6660

Old Company Names	Effective Date
PRUDENTIAL REINSURANCE COMPANY	04/10/1996

Agent For Service

Melissa DeKoven
 2710 Gateway Oaks Drive, Suite 150N
 Sacramento CA 95833-3505

Reference Information

NAIC #:	26921
California Company ID #:	2259-0
Date Authorized in California:	10/24/1977
License Status:	UNLIMITED-NORMAL
Company Type:	Property & Casualty
State of Domicile:	DELAWARE

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NAIC Group List

NAIC Group #: [1120](#) EVEREST REINS HOLDINGS GRP

Lines Of Business

The company is authorized to transact business within these lines of insurance. For an explanation of any of these terms, please refer to the [glossary](#).

- AIRCRAFT
- AUTOMOBILE
- BOILER AND MACHINERY
- BURGLARY
- COMMON CARRIER LIABILITY
- CREDIT
- DISABILITY
- FIRE
- LIABILITY
- MARINE
- MISCELLANEOUS

PLATE GLASS

SPRINKLER

SURETY

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WORKERS' COMPENSATION

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Contractor Information

Registration History

Legal Entity Name
FOOTHILL AIR CONDITIONING AND HEATING, INC.

Legal Entity Type
Corporation

Status
Active

Registration Number
1000000433

Registration effective date
7/1/2020

Registration expiration date
6/30/2021

Mailing Address
17419 FARLEY ROAD WEST LOS GATOS 95030 CA ...

Physical Address
17419 FARLEY ROAD WEST LOS GATOS 95030 CA ...

Email Address

Trade Name/DBA

License Number(s)
CSLB:363862
CSLB:363862

Effective Date	Expiration Date
6/14/2018	6/30/2019
5/15/2017	6/30/2018
5/6/2016	6/30/2017
7/1/2015	6/30/2016
7/16/2014	6/30/2015
7/1/2019	6/30/2020
7/1/2020	6/30/2021

Legal Entity Information

Corporation Number:
C0828235

Federal Employment Identification Number:

President Name:
STEVE DAVIES

Vice President Name:

Treasurer Name:

Secretary Name:

CEO Name:

Agent of Service Name:
STEVE DAVIES

Agent of Service Mailing Address:
17419 FARLEY ROAD WEST LOS GATOS 95030 CA United States of America

Workers Compensation

Do you lease employees through Professional No

Employer Organization

(PEO)?:

**Please provide your
current workers**

**compensation insurance
information below:**

PEO	PEO	PEO
PEO InformationName	Phone	Email

Insured by Carrier

Policy Holder Name:FOOTHILL AIR CONDITIONING AND HEATING, INC.**Insurance Carrier:**
INSURANCE COMPANY OF THE WEST**Policy Number:**WPL502151504**Inception date:**
6/30/2019**Expiration Date:**6/30/2020

**MOUNTAIN VIEW WHISMAN SCHOOL DISTRICT
HVAC Modernization Replacement**

Company	Base Bid	Bid Signed	Bid Bond	Sub Listing	Addendum #1	Non-Collusion Affidavit	Iran Contra Certification	Site Walk
Foothill Air Conditioning	4,943,700.00	X	X	X	X	X	X	X
BRCO Constructors, Inc	5,099,000.00	X	X	X	X	X	X	X
EF Brett and Company, Inc	5,445,000.00	X	X	X	X	X	X	X
R.C. Benson & Sons, Inc	5,649,950.00	X	X	X	X	X	X	X

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