## **Draft Certificate of Agreement for Review**

Thank you for choosing SBF as your Book Fair supplier. Together we are connecting children to books they'll want

Your Book Fair is scheduled to begin and end on the dates listed below. Please note your Book Fair will be delivered several days prior to the start of your Book Fair event. We highly recommend you ensure the event is placed on your school calendar upon receipt of this agreement.

So that we may provide you with the highest quality Book Fair and the best service possible, Fair dates and product assortments must be finalized no later than 3 weeks prior to the start date of your Fair. We will contact you 6 to 8 weeks before the start of your Fair to support your efforts in planning your Book Fair event. To begin the Fair process, please accept this Certificate of Agreement (COA) within 10 days of booking your Book Fair, Accepting this Agreement online confirms and secures your Book Fair dates and reserves product for your Fair.

SBF will provide the following tools to assist you in making your event both rewarding and fun:

- Books and Educational Products Optimized selection of best-selling books.
   Chairperson's Online Toolkit Personalized Fair Management Web site with planning tools, documents and
- · Book Fair Planning Kit Shipped five weeks before your event containing handbooks on exciting ideas, best practices and materials to plan and promote your event,

  School Book Fair Homepage – Your Book Fair will include an online homepage used to promote your plans to
- your school community, including location, events and times, volunteer recruitment, goals, and special programs.

  Personalized Consultant Support A Book Fair Consultant will help you plan, execute and support your Book
- Credit Card Acceptance The SBF offered program option allows you to accept all major credit cards and still maintain control, convenience, and school profits you enjoy from running your own Fair.

As a Scholastic Book Fairs customer, the school or organization listed below agrees to

- Use SBF as the exclusive provider of all books, merchandise and promotional material during the Book Fair Event.
   Store and display all merchandise, cash, checks, and credit card sales information sheet in a locked and secure
- location when not in use
- Make products for sale by you available to all qualified event attendees at the listed price from Scholastic.
  Collect sales tax as required by your state law as purchases of books and educational materials from SBF are for

- Comply with the following Credit Card Security Procedures:
   Do not share or distribute the credit card data taken on behalf of Scholastic Book Fairs (card numbers, card
  - Do not write down or copy any data from a customer credit card (i.e. card numbers, expiration date, or security codes). Information should be completed by the customer.
  - Credit card forms are not to be used for personal gain; forms are only to be used for transactions at Scholastic Book Fairs events.
  - If a credit card is found, please call the toll free number on the back of the credit card, report the card lost, and request further directions from the credit card company.
  - All unattended credit card forms or receipts must be in a locked or secure location.
  - Volunteers should use good and reasonable judgment in the event of any issues, or contact the Chairperson
  - The Book Fair Chairperson is responsible for informing all Book Fair volunteers of this Credit Card Security Instructional Awareness information provided by Scholastic.
  - Acceptance of the Certificate of Agreement acknowledges notice of and agreement to this Credit Card Security Instructional Awareness information.
- Repack all unsold products, supplies and displays in the original shipping boxes (please do not consolidate extra books into the trays), and affix pre-paid UPS return labels (not applicable to Alaska fairs) on the outside of original shipping boxes (labels located in large envelope provided with your Book Fair). (Be sure not to throw shipper cartons, trays, or easels away.) (Not applicable to Alaska fairs.)

  Please give the boxes to UPS on a normal delivery stop or call 1-800-877-1497 to schedule a pickup. (For Alaska
- fairs, please refer to the return paperwork provided with your fair or call your consultant at 1-800-635-7323.)
  Contact your representative at 1-800-557-7323 if your Book Fair did not run as scheduled for any reason that would impact the return process.
- · Process the Book Fair financial forms and payment within two (2) working days after the Fair has ended. For Alaska fairs, please complete your financials with your book fair consultant.

  When the online Fair has concluded, items purchased by customers will be shipped to your attention at the school.
- You agree to distribute the books, which will be organized by teacher and by student for easy identification.

Effective for fairs beginning August 1, 2019

## **Profit**

If your book fair sales are \$1,800 and above, you may opt to take profit in all Scholastic Dollars, all cash, or you may take a combination of Scholastic Dollars and cash.

- · When you elect to take a combination, Scholastic Dollars is worth double the value in cash.
- The total profit amount cannot exceed 25% of sales at cash value.
- Use the Profit Split page in the Financial Form to automatically calculate and optimize your profit and reward elections.

## Scholastic Dollars Rewards

For sales \$1,800 and above, you will earn a 5% reward in Scholastic Dollars if you select all profit in Scholastic Dollars. If you elect to take all cash profit or a combination of profit, this reward will not be earned.

| Book Fair Sales    | Scholastic Dollars Value |        | Cash Value   |
|--------------------|--------------------------|--------|--------------|
| \$0 - \$699.99     | 20% of Sales             |        | \$0          |
| \$700 - \$1,799.99 | 50% of Sales             |        | \$0          |
| \$1,800 and up     | 50% of Sales             | and/or | 25% of Sales |

## A submitted copy of this Agreement confirms and secures your Book Fair dates, reserving product for your Fair.

Chairperson Information Imelda Barragan ibarragan@mvwsd.org

Number of Fairs Organized: 1st Fair Role At School: Teacher/School Faculty

School Information LATHAM PRESCHOOL 1850 Latham St Mountain View, CA 94041 Account #: 524333 Book Fair Consultant KELLY KELLEY kkelley2@scholasticbookfairs.com 8006357323

Fair Information
Fair Dates: 03/23/2020 to 03/27/2020
Fair ID #: 4724573

Agreement Date: Not Yet Accepted

Note: Changes to this Services Agreement may be made at the discretion of Scholastic Book Fairs as permissible by law and/or as business conditions deem appropriate. We will notify you of any such changes by posting the revised Services Agreement in the Chairperson's Toolkit. Under certain circumstances, we may also notify you of changes to this Services Agreement by additional means, including, but not limited to, posting a notice on the Scholastic Book Fairs homepage, sending you an small if we have your email address, or by contacting you through your Book Fair consultant. At that time, you will have the opportunity to review and accept a new Services Agreement.