



January 9, 2020

Rebecca Westover  
Mountain View Whisman School District  
1400 Montecito Avenue  
Mountain View, CA 94043

RE: **Landels Elementary New Playstructure Project**

In our capacity as the District's Construction Manager, we have completed a review of the Bid Proposals submitted by all prospective bidders of the **Landels Elementary New Playstructure Project** that was bid on Thursday December 19, 2019 at 2:00 pm. In our review, we found that Terramark General Engineering has submitted the responsive and responsible low bid for the subject project.

- 1) Terramark General Engineering has a valid California Contractor's License with 'A – General Engineering classification. The License is current and active.
- 2) Their proposed surety company, Merchants Bonding Company, is licensed to do business in California and is rated A (Excellent) by A.M Best Rating Center.
- 3) Their recent and past experience indicates that they are financially capable and possess the resources to perform on a project of this magnitude.
- 4) Their bid documents appear to be in order with all required submissions.
- 5) After publishing this project in the Daily Post, three (3) bids were received:

Terramark Engineering	\$424,400
Galeb Paving	\$441,000
Dryco	\$445,000

The construction budget for this project was \$533,554. The bid received from Terramark Engineering was within budget.

In conclusion, based upon the above, it is our recommendation that the District award the contract for the **Landels Elementary New Playstructure Project** in the amount of Four Hundred Seventy-Four Thousand Four Hundred Dollars (\$474,400.00) to Terramark Engineering. This amount includes the base bid of \$424,400 plus a \$50,000 allowance for unforeseen conditions.

Please do not hesitate to contact Greystone West Company with any questions or concerns.

Sincerely,  
Greystone West Company

Mikael Estrada  
Project Manager

Encl: Bid Results  
CSLB License Check  
DIR Registration  
CA DOI  
AM Best Rating

**BID RESULTS**

**MOUNTAIN VIEW WHISMAN SCHOOL DISTRICT**

Date: December 19, 2019 2:00 p.m.

Project Name: Landels ES Playstructure

Project No.: \_\_\_\_\_

RANK	COMPANY	BASE BID	BID FORM SIGNED	BID BONDS	SUB LISTING	NON COLLUSION	IRAN CONTRACTING ACT
	Galeb	\$ 441,000.00	✓	✓	✓	✓	✓
	Dryco	\$ 445,000.00	✓	✓	✓	✓	✓
	Terramark	\$ 424,400.00	✓	✓	✓	✓	✓
		\$					
		\$					
		\$					
		\$					

1 2 3  
 ✓ ✓ ✓  
 ✓ ✓ ✓  
 ✓ ✓ ✓



## Contractor's License Detail for License # 1037977

**DISCLAIMER: A license status check provides information taken from the CSLB license database. Before relying on this information, you should be aware of the following limitations.**

- ▶ CSLB complaint disclosure is restricted by law ([B&P 7124.6](#)) If this entity is subject to public complaint disclosure, a link for complaint disclosure will appear below. Click on the link or button to obtain complaint and/or legal action information.
- ▶ Per [B&P 7071.17](#) , only construction related civil judgments reported to the CSLB are disclosed.
- ▶ Arbitrations are not listed unless the contractor fails to comply with the terms of the arbitration.
- ▶ Due to workload, there may be relevant information that has not yet been entered onto the Board's license database.

Data current as of 12/30/2019 9:10:02 AM

### Business Information

TERRAMARK GENERAL ENGINEERING CONTRACTORS INC  
PO BOX 22089  
SAN JOSE, CA 95151  
Business Phone Number:(408) 220-9916

**Entity** Corporation  
**Issue Date** 04/11/2018  
**Expire Date** **04/30/2020**

### License Status

**This license is current and active.**

**All information below should be reviewed.**

### Classifications

A - GENERAL ENGINEERING CONTRACTOR

### Certifications

- ▶ HAZ - HAZARDOUS SUBSTANCES REMOVAL

### Bonding Information

#### Contractor's Bond

This license filed a Contractor's Bond with [AMERICAN CONTRACTORS INDEMNITY COMPANY](#).

**Bond Number:** 100438202

**Bond Amount:** \$15,000

**Effective Date:** 03/26/2019

[Contractor's Bond History](#)

#### Bond of Qualifying Individual

The qualifying individual RAVJOT KAUR DHALIWAL certified that he/she owns 10 percent or more of the voting stock/membership interest of this company; therefore, the Bond of Qualifying Individual is not required.

**Effective Date:** 08/19/2019

[BQI's Bond History](#)

### Workers' Compensation

This license has workers compensation insurance with the [STATE COMPENSATION INSURANCE FUND](#)

**Policy Number:**9231162

**Effective Date:** 05/09/2018

**Cancellation Date:** 01/06/2020

[Workers' Compensation History](#)



## Contractor Information

**Legal Entity Name**  
101 BUILDERS, INC.

**Legal Entity Type**  
Corporation

**Status**  
Active

**Registration Number**  
1000056917

**Registration effective date**  
7/1/2019

**Registration expiration date**  
6/30/2021

**Mailing Address**  
10435 MONTEREY ROAD GILROY 95020 CA Unit...

**Physical Address**  
10435 MONTEREY ROAD GILROY 95020 CA Unit...

**Email Address**

**Trade Name/DBA**

**License Number(s)**  
CSLB:1037916

## Registration History

Effective Date	Expiration Date
6/7/2018	6/30/2019
4/10/2018	6/30/2018
7/1/2019	6/30/2021

## Legal Entity Information

**Corporation Number:**  
C4121821

**Federal Employment Identification Number:**

**President Name:**  
ANTOINETTE R SCHREDER

**Vice President Name:**

**Treasurer Name:**

**Secretary Name:**

**CEO Name:**  
ANTOINETTE R SCHREDER

**Agent of Service Name:**  
ANTOINETTE R SCHREDER

**Agent of Service Mailing Address:**  
10435 MONTEREY ROAD GILROY 95020 CA United States of America

## Workers Compensation

**Do you lease employees through Professional** No

## Employer Organization

(PEO)?:

Please provide your  
current workers  
compensation insurance  
information below:

PEO InformationName	PEO Phone	PEO Email
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Insured by Carrier

**Policy Holder Name:**101 BUILDERS, INC.**Insurance Carrier:**

EVEREST PREMIER INSURANCE COMPANY**Policy Number:**7600018983182**Inception date:**  
9/30/2018**Expiration Date:**9/30/2019

## Contractor Information

### Legal Entity Name

TERRAMARK GENERAL ENGINEERING CONTRAC...

### Legal Entity Type

Corporation

### Status

Active

### Registration Number

1000057070

### Registration effective date

7/22/2019

### Registration expiration date

6/30/2021

### Mailing Address

PO BOX 22089 SAN JOSE 95151 CA United Stat...

### Physical Address

2751 VINEYARD PARK CT SAN JOSE 95148 CA U...

### Email Address

### Trade Name/DBA

### License Number(s)

CSLB:1037977

## Registration History

Effective Date	Expiration Date
6/19/2018	6/30/2019
4/16/2018	6/30/2018
7/22/2019	6/30/2021

## Legal Entity Information

**Corporation Number:**

C4065096

**Federal Employment Identification Number:**

**President Name:**

RAVJOT KAUR DHALIWAL

**Vice President Name:**

**Treasurer Name:**

**Secretary Name:**

**CEO Name:**

**Agent of Service Name:**

RAVJOT KAUR DHALIWAL

**Agent of Service Mailing Address:**

2751 VINEYARD PARK CT SAN JOSE 95148 CA United States of America

## Workers Compensation

**Do you lease employees** No

**through Professional  
Employer Organization  
(PEO)?:**

**Please provide your  
current workers  
compensation insurance  
information below:**

PEO	PEO	PEO
PEO InformationName	Phone	Email

Insured by Carrier

**Policy Holder Name:**TERRAMARK GENERAL ENGINEERING CONTRACTORS INC.

**Insurance Carrier:**STATE COMPENSATION INSURANCE FUND**Policy Number:**9231162-18

**Inception date:**5/8/2018**Expiration Date:**5/8/2019

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**COMPANY PROFILE**

**Company Information**

**MERCHANTS BONDING COMPANY (MUTUAL)**  
**6700 WESTOWN PARKWAY**  
**WEST DES MOINES, IA 50266**

**Old Company Names**

**Effective Date**

**Agent For Service**

KARISSA LOWRY  
 2710 GATEWAY OAKS DRIVE  
 SUITE 150N  
 SACRAMENTO CA 95833

**Reference Information**

NAIC #:	14494
California Company ID #:	2482-8
Date Authorized in California:	01/27/1982
License Status:	UNLIMITED-NORMAL
Company Type:	Property & Casualty
State of Domicile:	IOWA

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**NAIC Group List**

NAIC Group #: [3479](#) Merchants Bonding Co Grp

**Lines Of Business**

The company is authorized to transact business within these lines of insurance. For an explanation of any of these terms, please refer to the [glossary](#).

- LIABILITY
- MISCELLANEOUS
- SURETY

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# Merchants Bonding Company (Mutual)

AMB #: 000594 NAIC #: 14494 FEIN #: 420410010

## Mailing Address

P.O. Box 14498  
Des Moines, IA 50306-3498  
United States

**Web:** [www.merchantsbonding.com](http://www.merchantsbonding.com)

**Phone:** 515-243-8171

**Fax:** 515-243-3854

[View Additional Address Information](#)

**AM Best Rating Unit:** AMB #: 018618 - Merchants Bonding Co (Mutual) Group

Assigned to insurance companies that have, in our opinion, an excellent ability to meet their ongoing insurance obligations.



[View additional news, reports and products for this company.](#)

Based on AM Best's analysis, 000594 - Merchants Bonding Company (Mutual) is the **AMB Ultimate Parent** and identifies the topmost entity of the corporate structure. [View a list of operating insurance entities in this structure.](#)

## Best's Credit Ratings

### Financial Strength Rating [View Definition](#)

**Rating:** A (Excellent)  
**Financial Size Category:** VIII (\$100 Million to \$250 Million)  
**Outlook:** Stable  
**Action:** Affirmed  
**Effective Date:** March 12, 2019  
**Initial Rating Date:** June 30, 1953

### Long-Term Issuer Credit Rating [View Definition](#)

**Long-Term:** a  
**Outlook:** Stable  
**Action:** Affirmed  
**Effective Date:** March 12, 2019  
**Initial Rating Date:** May 30, 2007

u Denotes Under Review Best's Rating

### Best's Credit Rating Analyst

**Rating Office:** A.M. Best Rating Services, Inc.

**Senior Financial Analyst:** Maurice Thomas

**Director:** Michelle Baurkot

*Note: See the Disclosure information Form or Press Release below for the office and analyst at the time of the rating event.*

### Disclosure Information

#### Disclosure Information Form

[View AM Best's Rating Disclosure Form](#)

## Rating History

AM Best has provided ratings & analysis on this company since 1953.

### Financial Strength Rating

Effective Date	Rating
3/12/2019	A
2/23/2018	A
1/6/2017	A
1/7/2016	A
11/21/2014	A

### Long-Term Issuer Credit Rating

Effective Date	Rating
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3/12/2019	a
2/23/2018	a
1/6/2017	a
1/7/2016	a
11/21/2014	a


## Related Financial and Analytical Data


The following links provide access to related data records that AM Best utilizes to provide financial and analytical data on a consolidated or branch basis.

AMB #	Company Name	Company Description
019129	Merchants Bonding Co (Mutual) Group (C)	Represents the "as filed" Company Consolidated financials for the Property/Casualty business of this legal entity.
018618	Merchants Bonding Co (Mutual) Group (G) Rating Unit	Represents the AM Best Consolidated financials for the Property/Casualty business of this legal entity.

## Best's Credit & Financial Reports

 Best's Credit Report - financial data included in Best's Credit Report reflects the data used in determining the current credit rating(s) for AM Best Rating Unit: AMB #: 018618 - Merchants Bonding Co (Mutual) Group.

 Best's Credit Report - Archive - reports which were released prior to the current Best's Credit Report.

 Best's Financial Report - financial data included in Best's Financial Report reflects the most current data available to AM Best, including updated financial exhibits and additional company information, and is available to subscribers of Best's Insurance Reports.

View additional news, reports and products for this company.

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Best's Credit Rating





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