

Bringing World-Class Before and After-School Options to

Mountain View Whisman School District



**Mountain View
Whisman
School District**



**RIGHT AT
SCHOOL**





RIGHT AT
SCHOOL

5,000 hours

1,000 hours



What happens the rest of the time?





We want to maximize another 1,000 hours



Research shows students in
high quality programs thrive

Unfortunately, many programs fall short

PROGRAM

- **No curriculum**
- Babysitting/daycare
- Too academic

CHILDREN

- Unmet special needs
- Changing staff faces
- **Boring – not fun**

STAFF

- **Under-trained**
- Under-resourced
- **High turnover**

SAFETY

- High ratios
- Weak background checks
- **Inadequate supervision**

PARENTS

- **Waitlists**
- **Inflexible options**
- No drop-in care
- Bussing

DISTRICT

- **Administrative time-suck**
- Major HR, finance commitment



Our Mission
*To inspire a love of learning, support schools,
and give parents peace of mind.*





**RIGHT AT
SCHOOL**



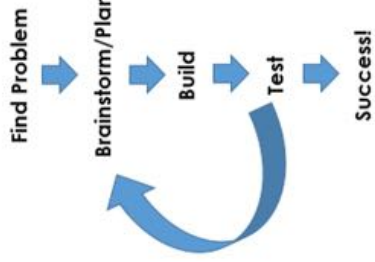
Students love our *Disguised Learning™*



Right Club Curriculum
INVENTORS'
WORKSHOP



Pics for Kids



Just another day in
Right Club...
Critical Thinking
Social-Emotional
Learning
Collaboration
Problem-Solving
Engineering & Physics
History & Geography
And much more...



Air Heads Activity



In many parts of the world, it is a common practice to carry heavy loads on top of a person's head rather than their back or shoulders. Why might this be? What are some advantages/disadvantages?



Teamwork

Fairness

Histor

PROBLEM-

SOLVING

Cultur

Iteratio

Creativity

Persistence

Engineering

Competition

e



We provide community, choice, and FUN!



We help children build peer, family, school, and community connections



Student Leadership Program



Community Service



Local Exploration



District Staff Appreciation



Parent Performances

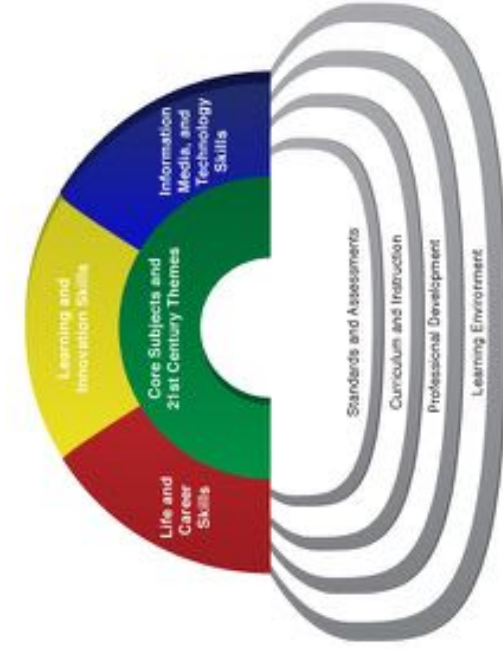


We provide after school specialty class
management





And we align to support District objectives





We hire fantastic local educators



- Our staff are passionate about kids & experienced in education/childcare
- We hire school aides, teachers-in-training, and retired teachers
- We pay 5-10% above market and have the **highest retention** in the enrichment profession

We're passionate about including children with diverse needs

- ADD/ADHD
- Autism Spectrum
- Challenging behavior
- Physical disabilities
- Adjustment issues
- Master's level therapist supports staff
- IEP coordination

“I have a 3rd grader who has ADHD along with some other mental health issues...this has been an Excellent Experience...Right At School has been a blessing for me as a single parent.”





We provide flexibility and affordability for parents as well as significant discounts, scholarships, and revenue share

Program Offerings: Mountain View Whisman

Program	Proposed Pricing		Current Program	
	Parent Savings	Right At School		YMCA
After School (1:30 PM to 6:00 PM)	5 day / wk	\$640	\$689	\$689
	4 day / wk	\$560	\$689	\$689
	3 day / wk	\$461	\$470	\$470
	2 day / wk	\$324	\$347	\$347
	1 day / wk	\$171	\$347	\$347
Before School (Includes Kinder) (7:00 AM to 8:00 AM)	5 day / wk	\$179	\$179	\$179
	4 day / wk	\$163	\$179	\$179
	3 day / wk	\$150	\$157	\$157
	2 day / wk	\$131	\$138	\$138
	1 day / wk	\$70	\$138	\$138
B&A Combo	5 day / wk	\$780	\$868	\$868
	4 day / wk	\$682	\$868	\$868
	3 day / wk	\$562	\$627	\$627
	2 day / wk	\$400	\$485	\$485
	1 day / wk	\$215	\$485	\$485
Kinder After School	\$700	\$754	\$754	
	\$110	\$605	\$754	



We take care of everything

- Sourcing & Hiring
- Background Checks
- Training & Supervision
- Curriculum & Supplies
- Marketing
- Registration & Payment
- Parent Questions
- Student Behavior
- Safety Plans
- Licensing



Intentional partnership makes all the difference





Questions



Discussion

