



March 7, 2019

Robert Clark
Mountain View Whisman School District
1400 Montecito Avenue
Mountain View, CA 94043

RE: New Playgrounds at Castro & Stevenson Elementary Schools Project

In our capacity as the District's Construction Manager, we have completed a review of the Bid Proposals submitted by all prospective bidders of the **New Playgrounds at Castro & Stevenson Elementary Schools Project** that was bid on Wednesday, February 13, 2019 at 2:00 pm. In our review, we found that Terramark General Engineering Contractors, Inc. has submitted the responsive and responsible low bid for the subject project.

- 1) Terramark General Engineering Contractors, Inc. has a valid California Contractor's License with an 'A General Engineering' classification. The License is current and active.
- 2) Their proposed surety company, Developers Surety and Indemnity Company, is licensed to do business in California and is rated A (Excellent) by A.M Best Rating Center.
- 3) Their recent and past experience indicates that they are financially capable and possess the resources to perform on a project of this magnitude.
- 4) Their bid documents appear to be in order with all required submissions.
- 5) After publishing this project in the Daily Post, four (4) bids were received:

Terramark General Engineering Contractors, Inc.	\$214,000
Guerra Construction	\$227,455
Galeb Paving, Inc.	\$294,350
Dryco Construction	\$412,945

The construction budget for this project was \$325,000. The bid received from Terramark General Engineering Contractors, Inc. was within budget.

In conclusion, based upon the above, it is our recommendation that the District award the contract for the **New Playgrounds at Castro & Stevenson Elementary Schools Project** in the amount of Two Hundred Fourteen Thousand Dollars (\$214,000.00) to Terramark General Engineering Contractors, Inc..

Please do not hesitate to contact Greystone West Company with any questions or concerns.

Sincerely,
Greystone West Company

Juan Sagarra
Project Manager

Encl: Bid Results
CSLB License Check
DIR Registration
CA DOI
AM Best Rating

BID RESULTS

MOUNTAIN VIEW WHISMAN SCHOOL DISTRICT

Date: February 13, 2019 at 2:00 p.m.

Project Name: New Playgrounds at Castro & Stevenson Elementary Schools

Project No.: _____

RANK	COMPANY	BASE BID	ADD #1	ADD #2	BID FORM SIGNED	BID BOND	SUB - LISTING	NON COLLUSION	IRAN CONTRACT CERT
4	Dry co	\$ 412,945.00	✓	✓	✓	✓	✓	✓	✓
1	Terra mark	\$ 214,000.00	✓	✓	✓	✓	✓	✓	✓
3	Galeb	\$ 294,350.00	✓	✓	✓	✓	✓	✓	✓
2	Guerra	\$ 227,455.00	✓	✓	✓	✓	✓	✓	✓
		\$							



Contractor's License Detail for License # 1037977

DISCLAIMER: A license status check provides information taken from the CSLB license database. Before relying on this information, you should be aware of the following limitations.

CSLB complaint disclosure is restricted by law (B&P 7124.6) If this entity is subject to public complaint disclosure, a link for complaint disclosure will appear below. Click on the link or button to obtain complaint and/or legal action information.

Per B&P 7071.17 , only construction related civil judgments reported to the CSLB are disclosed.

Arbitrations are not listed unless the contractor fails to comply with the terms of the arbitration.

Due to workload, there may be relevant information that has not yet been entered onto the Board's license database.

Data current as of 2/20/2019 9:42:31 AM

Business Information

TERRAMARK GENERAL ENGINEERING CONTRACTORS INC
PO BOX 22089
SAN JOSE, CA 95148
Business Phone Number:(408) 896-9334

Entity Corporation
Issue Date 04/11/2018
Expire Date **04/30/2020**

License Status

This license is current and active.

All information below should be reviewed.

Classifications

A - GENERAL ENGINEERING CONTRACTOR

Bonding Information

Contractor's Bond

This license filed a Contractor's Bond with HUDSON INSURANCE COMPANY.

Bond Number: 30026721

Bond Amount: \$15,000

Effective Date: 03/26/2018

Bond of Qualifying Individual

The qualifying individual RAVJOT KAUR DHALIWAL certified that he/she owns 10 percent or more of the voting stock/membership interest of this company; therefore, the Bond of Qualifying Individual is not required.

Effective Date: 04/11/2018

Workers' Compensation

This license has workers compensation insurance with the STATE COMPENSATION INSURANCE FUND

Policy Number:9231162

Effective Date: 05/09/2018

Expire Date: 05/09/2019

Workers' Compensation History

Legal Name	Registration Number	County	City	License Type/Number(s)	Current Status	Registration Date	Expiration Date
TERRAMARK GENERAL ENGINEERING CONTRACTORS INC.	1000057070	SANTA CLARA	SAN JOSE	CSLB:1037977	Active	06/19/2018	06/30/2019

- Company Profile
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COMPANY PROFILE

Company Information

DEVELOPERS SURETY AND INDEMNITY COMPANY

**PO BOX 19725
IRVINE, CA 92623-9725**

Old Company Names

Effective Date

Agent For Service

KARISSA LOWRY
2710 GATEWAY OAKS DRIVE
SUITE 150N
SACRAMENTO CA 95833

Reference Information

NAIC #:	12718
California Company ID #:	4606-0
Date Authorized in California:	08/30/1999
License Status:	UNLIMITED-NORMAL
Company Type:	Property & Casualty
State of Domicile:	CALIFORNIA

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NAIC Group List

NAIC Group #: [2538](#) AmTrust Financial Serv Grp

Lines Of Business

The company is authorized to transact business within these lines of insurance. For an explanation of any of these terms, please refer to the [glossary](#).

- AIRCRAFT
- AUTOMOBILE
- BOILER AND MACHINERY
- BURGLARY
- COMMON CARRIER LIABILITY
- CREDIT
- DISABILITY
- FIRE
- LEGAL INSURANCE
- LIABILITY
- MARINE
- MISCELLANEOUS

PLATE GLASS
SPRINKLER
SURETY
TEAM AND VEHICLE
WORKERS' COMPENSATION

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Developers Surety and Indemnity Company

A.M. Best #: 011752 NAIC #: 12718 FEIN #: 420429710

Mailing Address

P.O. Box 19725
Irvine, CA 92623-9725
United States

[View Additional Address Information](#)

Financial Strength Rating



Assigned to insurance companies that have, in our opinion, an excellent ability to meet their ongoing insurance obligations.

Web: www.amtrustsurety.com

Phone: 949-263-3300

Fax: 949-252-1959

[View additional news, reports and products for this company.](#)

Based on A.M. Best's analysis, 051002 - AmTrust Financial Services, Inc is the **AMB Ultimate Parent** and identifies the topmost entity of the corporate structure. [View a list of operating insurance entities in this structure.](#)

Best's Credit Ratings

Financial Strength Rating [View Definition](#)

Rating:	A- (Excellent)
Affiliation Code:	p (Pooled)
Financial Size Category:	XV (\$2 Billion or greater)
Outlook:	Stable
Action:	Downgraded
Effective Date:	July 03, 2018
Initial Rating Date:	January 29, 1996

Long-Term Issuer Credit Rating [View Definition](#)

Long-Term:	a-
Outlook:	Stable

Action: Downgraded
Effective Date: July 03, 2018
Initial Rating Date: June 06, 2007

u Denotes Under Review Best's Rating

Best's Credit Rating Analyst

Rating Office: A.M. Best Rating Services, Inc.

Director: Jennifer Marshall, CPCU, ARM

Managing Director: Anthony Diodato

Note: See the Disclosure information Form or Press Release below for the office and analyst at the time of the rating event.

Disclosure Information

Disclosure Information Form

[View A.M. Best's Rating Disclosure Form](#)

Press Release

[A.M. Best Removes from Under Review, Downgrades Credit Ratings of AmTrust Financial Svcs. and Most Subs.; Assigns Stable Outlook](#)
July 03, 2018

Rating History

A.M. Best has provided ratings & analysis on this company since 1996.

Financial Strength Rating

Effective Date Rating

7/3/2018	A-
11/6/2017	A u
2/27/2017	A
7/8/2016	A
5/29/2015	A
5/30/2014	A
1/8/2014	A
9/20/2013	A- u

Long-Term Issuer Credit Rating

Effective Date Rating

7/3/2018	a-
11/6/2017	a u
2/27/2017	a
7/8/2016	a
5/29/2015	a
5/30/2014	a
1/8/2014	a
9/20/2013	a- u

Best's Credit Reports



Best's Credit Report - Where applicable, includes Best's Financial Strength Rating and rationale along with comprehensive analytical commentary, detailed business overview and key financial data.

Report Revision Date: 11/2/2018 (represents the latest significant change).



Historical Reports are available in Best's Credit Report Archive.

View additional news, reports and products for this company.

Press Releases

<u>Date</u>	<u>Title</u>
Jul 03, 2018	A.M. Best Removes from Under Review, Downgrades Credit Ratings of AmTrust Financial Svcs. and Most Subs.; Assigns Stable Outlook
Nov 06, 2017	A.M. Best Places Credit Ratings of AmTrust Financial Services, Inc. and Subsidiaries Under Review With Negative Implications
May 25, 2017	A.M. Best Comments on Credit Ratings of AmTrust Financial Services, Inc. and Subsidiaries Following Common Equity Raise
Feb 27, 2017	A.M. Best Revises Outlooks to Negative and Affirms Credit Ratings of AmTrust Financial Services, Inc. and Its Subsidiaries
Jul 08, 2016	A.M. Best Affirms Ratings of AmTrust Financial Services, Inc. and Its Subsidiaries
May 29, 2015	A.M. Best Affirms Ratings of AmTrust Financial Services, Inc. and Its Subsidiaries
Apr 23, 2015	A.M. Best Places Ratings of Springfield Insurance Company Under Review With Positive Implications
Jan 08, 2014	A.M. Best Upgrades Ratings of Developers Surety and Indemnity Company and Indemnity Company of California

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