





Maintaining fiscal solvency

Strategic Plan

Goal 5.1(a): The District will maintain a balanced general fund

Goal 4.1(b): Employees will benefit from competitive compensation packages



Understanding our Financial Picture

Why do we have an planned operational deficit

Starting in the 2014-15 school year, Trustees expressed a desire to lower the district's reserves for the benefit of students. Results:

- Turnaround funding for two sites
- Increase in teacher salaries
- Targeted programs to improve student outcomes, specifically at-risk students

Planned operational deficit

Since the 2015-16 school year, MVWSD has implemented the following (non-exhaustive list):

- Raised salaries
- Added Response to Instruction teachers
- Revised the middle school schedule
- Restored health benefits to impacted employees
- Added instructional coaches at each site
- Added School Community Engagement Facilitators
- Provided turnaround funding to two school sites
- Expanded summer school
- Provided summer and winter meals to students

Decrease in revenue

Impact of revenue changes

- As a community funded district, our changes in revenue are subject to our district's tax revenue
 - Referred to as Assessed Value (AV)
 - 2015-16 growth increased by 12.9%
 - 2016-17 growth increased by 12.7%
 - 2017-18 growth increased by 11.65%
 - 2018-19 growth increased by 5.24%
 - Lower than projected 7%
 - Loss of projected revenue (\$785,188)
 - One-time State discretionary funding reduced (\$790K)

Drop in AV was due in large part to a \$350 million write off of unsecured debt by a major corporation.

Decrease in revenue continued

Year to year variance in developer fees

- 2016-17 resulted in ~ \$2.5 million
- 2017-18 resulted in ~ \$1.7 million
 - Lower developer fees required a transfer of excess lease revenue to service Certificate of Participation (COP) that is being used to build Vargas Elementary -\$1,591,984

Financial Picture as of First Interim

Projected and Planned Operational Deficit

- Year 1 \$4.3M deficit, with 28.6% reserve
- Year 2 \$4.4M deficit, with 22.8% reserve
- Year 3 \$4.2M deficit, with 17.3% reserve

Actual Operational Deficit

- Year 1 \$4.8M deficit, with 26.0% reserve
- Year 2 \$5.2M deficit, with 19.9% reserve
- Year 3 \$4.7M deficit, with 13.7% reserve

Financial Picture as of First Interim

Reasons for growing deficit and decreasing reserves

Expenditure Changes

- Middle school 8-period day impact, \$390K
- DO staffing changes, (\$653K) from post adoption
- MVEA/Mgmt/CSEA negotiations, \$2.8M
- Food for BTB and Preschool, \$190K
- School Counseling/CHAC, \$249K
- Title I (various increases in programs), \$340K
- Special Ed restricted spend down, \$665K
- Musical instruments purchase, \$100K
- Chromebooks purchase, \$117K
- Prop 39 moved to F21 to reimburse, \$1.15MM

District Spending Reductions in 2018

Superintendent eliminated several non-school related positions for 2018-19 school year that resulted in \$1,088,890 savings

- Maintenance and Operations
 - 1 MOT staff \$79,500
 - 1 bus driver \$82,790
 - 1 bus supervisor \$111,200
- Fiscal Services
 - Accountant \$132,500
- Educational Services
 - RTI Coordinator \$145,700
- State and Federal Programs
 - District Translator \$55,400
- Special Education
 - 10 Roving Instructional Assistants \$402,000
- Administrative Services
 - 1 secretary \$79,800

Estimated Financial Cost of Bullis

- 168 students/159.6 ADA
- Reduction in Revenue
 - Property tax, EPA, State Aid: \$1,455,992 at \$9,121/ADA
 - Title I and Title II: \$600 and \$123 per F/R student?
 (\$486,000) [per student amount is in question]
 - Lottery (2020-2021): \$32,558

Total requested revenue from Bullis in petition

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Year 1 = $1.67 million
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Year 2 =
$$$2.23$$
 million

Year
$$3 = $2.82 \text{ million}$$

Year
$$4/5 = $3.43 \text{ million}$$



What do we *Need* vs what do we *Want*?

In order to maintain our fiscal solvency we are looking to eliminate deficit spending

Things to consider for December 20 discussion...

- Guiding questions:
 - What items from our Strategic Plan should we prioritize?
 - Should we do across-the-board cuts or proportional cuts?
 - Across-the-board means we will cut an amount regardless of department or school site
 - Proportional means each site and department will have discretion to make changes
 - I.e., Department A expends 6.5% of the general budget.
 Department A's proportional cut = \$312,000



Next Steps/Timeline

Next steps

November

- 11/13: Needs vs. Wants Leadership Team
- 11/14: Verification of enrollment night
- 11/19: Cabinet Needs vs. Wants

December

- 12/4: Needs vs Wants Leadership Team follow up
- 12/6: Board Meeting
 - First Interim
 - Needs vs. Wants initial discussion
- 12/20: Special Board Meeting
 - Needs vs Wants discussion continues

Next steps

January

- 1/10: Board Meeting
 - Needs vs. Wants continuing discussion
- 1/24: Board Meeting
 - Governor's budget
 - Staff recommendation on budgetary reductions

February

• 2/7: Board decision on spending reductions