



Heidi Smith  
PROFESSIONAL DEVELOPMENT CONTACT

Mountain View-Whisman Sch Dist  
750A San Pierre Way  
Mountain View, CA 94043-3133  
United States

Quote Number: 45589

Quote Creation Date: 05-17-2018

Quote Expiration Date: 09-30-2018

## Mountain View SIOP 2018

### Price Quote Summary

Solution	Base Amount	Total
The SIOP® Model Professional	\$ 152,340.00	\$ 152,340.00
<b>Solution Subtotal</b>	<b>\$ 152,340.00</b>	<b>\$ 152,340.00</b>
	<b>Shipping &amp; Handling</b>	<b>\$ 0.00</b>
	<b>Total</b>	<b>\$ 152,340.00</b>

### Price Quote Detail

ISBN	Description	Price	Charged Qty	Total Charged
<b>The SIOP® Model Professional Development</b>				
<b>The SIOP® Model Professional Development - Foundational SIOP® Training for Teachers</b>				
0000000117010	SIOP® TRAINING FOR TEACHERS FUSED ONLINE COURSE (UP TO 15)	\$7,340.00	1	\$7,340.00
<b>The SIOP® Model Professional Development - Foundational SIOP® Training for Teachers Subtotal</b>				<b>\$ 7,340.00</b>
<b>The SIOP® Model Professional Development - Foundational SIOP Training for Administrators</b>				
0000000112990	SIOP® TRAINING FOR ADMINISTRATORS	\$5,000.00	1	\$5,000.00
<b>The SIOP® Model Professional Development - Foundational SIOP Training for Administrators Subtotal</b>				<b>\$ 5,000.00</b>
<b>The SIOP® Model Professional Development - Advanced SIOP® Training for Teacher</b>				

ISBN	Description	Price	Charged Qty	Total Charged
0000000119509	SHELTERED INSTRUCTIONAL OBSERVATIONAL PROTOCOL 2013 USING THE SHELTERED INSTRUCTION OBSERVATION PROTOCOL MODEL WITH NEWLY ARRIVED STUDENTS 1	\$5,000.00	1	\$5,000.00
<b>The SIOP® Model Professional Development - Advanced SIOP® Training for Teacher Subtotal</b>				<b>\$ 5,000.00</b>
<b>Advanced SIOP® Training for Teacher - SIOP Component Enrichment: Face to Face</b>				
0000000113003	SIOP® COMPONENT ENRICHMENT INTERACTION *SEE PREREQUISITE	\$5,000.00	9	\$45,000.00
0000000113008	SIOP® COMPONENT ENRICHMENT STRATEGIES *SEE PREREQUISITE	\$5,000.00	18	\$90,000.00
<b>Advanced SIOP® Training for Teacher - SIOP Component Enrichment: Face to Face Subtotal</b>				<b>\$ 135,000.00</b>
<b>The SIOP® Model Professional Development Subtotal</b>				<b>\$ 152,340.00</b>
<b>Solution Subtotal</b>				<b>\$ 152,340.00</b>
<b>Shipping and Handling</b>			<b>\$ 0.00</b>	
<b>Total</b>				<b>\$ 152,340.00</b>

## **Addendum**

Please submit a copy of this quotation, the District/School Purchase Order, and any other required documentation via one of the below:

**eForm:** <https://pearsoncommunity.force.com/support/s/pearson-order-form>

**Fax:** 1-877-260-2530

**Mail:** Pearson Education, P.O. Box 6820, Chandler, AZ 85246

For questions regarding your order please call Customer Service: 1-800-848-9500

As of December 31, 2016, Pearson will no longer accept Credit Card information via postal mail, facsimile, or email. Credit Card information will only be accepted via phone, eCommerce, or OASIS.

This is a price quotation for the customer's convenience only, and not an offer to contract. All quotations are subject to review and final acceptance by a duly authorized representative of Pearson at its offices. Pearson reserves the right to correct typographical, computational or other errors. Pearson's standard terms are net 30 days unless otherwise specified. All pricing is in US Dollars unless otherwise specified. Pricing calculations use multiple decimal places to determine the most accurate extended pricing but are represented in standard currency format.

Annual subscriptions and/or maintenance and support charges automatically renew on the anniversary date of the original purchase and will be invoiced accordingly, unless otherwise specified. If you wish to cancel, please let us know in writing prior to the date of renewal by emailing [customerservice@pearson.com](mailto:customerservice@pearson.com).

Fees for any renewals of product or support/maintenance subscriptions beyond the period covered by this pricing proposal will be at Pearson's then-current rates and, for products for which such fees are based on student count, the customer's then-current enrollment. All such renewal fees are due at the commencement of the new subscription period.

Implementation services provided by Pearson will be delivered to the customer based on established Pearson processes and billing procedures or through a Custom Scope of Work establishing milestones and/or billing schedule agreed upon by the customer. Changes, requested by the customer, to the original Scope of Work may result in additional costs. Travel related expenses associated with On-Site Training and Services are included in the listed price unless otherwise specified.

S&H charges (where applicable) are shown on the quote. S&H rates quoted are for standard ground transportation and may not reflect account contracted rates. If expedited shipping is requested, actual charges may be higher.

Pearson reserves the right to change and/or update technology platforms, including possible edition updates to customers during the term of access. Customers will be notified of any change prior to the beginning of the new school year.

Quoted prices may not reflect contract pricing for some customers. Any applicable contract pricing will be applied to the final invoice. If you require contract pricing reflected on the quote, please work with your Account Manager or contact Customer Service.

All pricing in this quotation is exclusive of any applicable sales, use or other similar taxes or duties. The customer is responsible for any such taxes or duties that may apply; if the customer is tax exempt, evidence of such tax exemption must be provided. Estimated tax may be provided solely for customer convenience. The amount indicated is only an estimate and is intended to be helpful for budgeting purposes. The actual amount of sales tax assessed at time of invoicing may be more or less.

Certain Pearson products may have minimum requirements related to licensing, services, and/or pricing that are reflected in the attached quotation. The breakdown of the fees set forth in this quotation is considered Pearson proprietary information and not subject to disclosure by the customer.

If you are not entirely satisfied with any of our products, then you may, within one year from the date of purchase, return all materials still in new, unused, salable condition for a full refund, credit, or replacement. All materials sold in a set or a package must be returned complete as originally sold. Materials that were provided gratis must be returned proportionate to the purchased items being returned for refund or credit.